



LEADERS IN GLASS

GHANI GLASS LIMITED

1st Quarter

FINANCIAL STATEMENTS

September 30, 2011

CORPORATE INFORMATION

BOARD OF DIRECTORS	Mr. Aitzaz Ahmad Khan Mr. Imtiaz Ahmad Khan Mr. Anwaar Ahmad Khan Mr. Aftab Ahmad Khan Mrs. Ayesha Aftab Hafiz Farooq Ahmad Hafiz Avais Ghani Mr. Junaid Ghani Mr. Jubair Ghani Mrs. Reema Anwaar (Alternate) Mr. Salman Malik Mr. Faysal Essam T. Hamza (Alternate)	Chairman Chief Executive Officer Deputy Chief Executive Officer Nominee SJC Pakistan LLC
AUDIT COMMITTEE	Mr. Aftab Ahmad Khan Mr. Jubair Ghani Mrs. Ayesha Aftab	Chairman
CHIEF FINANCIAL OFFICER	Mr. Umer Farooq Khan	
COMPANY SECRETARY	Hafiz Mohammad Imran Sabir	
AUDITORS	KPMG Taseer Hadi & Co. Chartered Accountants	
LEGAL ADVISOR	Ally Law Associates	CORPORATE CONSULTANTS <ul style="list-style-type: none">● Muhammad Siddique Chaudhary● E & Y Ford Rhodes Sidat Hyder Chartered Accountants
SHARE REGISTRAR	Corplink (Pvt) Ltd Wings arcade, 1-K Commercial Model Town, Lahore Phones : (042)- 35916714, 35916719 Fax : (042)- 35869037	
BANKERS	Albaraka Islamic Bank Bank Alfalah Limited, IBD Burj Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited, IBD Meezan Bank Limited MCB Bank Limited, IBD Soneri Bank Limited, IBD Standard Chartered Bank Limited, IBD Bank Islami Pakistan Limited Askari Islamic Bank, IBD	

GHANI GLASS LIMITED

HEAD OFFICE

40-L Model Town
Lahore, Pakistan
UAN: (042) 111 949 949
Fax: (042) 35172263
E-mail : ggc49@wol.net.pk
Http://www.ghanigroup.com

REGISTERED OFFICE

50-L Model Town
Lahore, Pakistan
Phones : (042) 35203975-76
Fax : (042) 35160314

MARKETING OFFICE

12 D/5, Chandni Chowk
KDA Scheme No. 7-8
Karachi - 74000
UAN : (021) 111 949 949
Fax : (021) 34926349
E-mail : marketing@ghanigroup.com

GGL PLANT-1 & REGIONAL MARKETING OFFICE-NORTH

22 km Haripur Taxila Road, (From Haripur)
The. & Dist. Haripur (NWFP)
Phones : (0995) 639236-40 & (0596) 539063-65
Fax : (0995) 639067
Email : gglplant@hrp.wol.net.pk

GGL PLANT-2

H- 15, Landhi Industrial Area
Karachi-74000
Phone : (021) 35020761-63
Fax : (021) 35020280
Email: purkml@khi.wol.net.pk

GGL PLANT-3

29-km Lahore Sheikhpura Road,
District Sheikhpura
Phones : (0563) 406796
Fax : (0563) 406795
Email : ghanifloat@ghanigroup.com

DIRECTORS' REPORT

Dear Shareholders,

Assala-mo-Alaikum wa Rahmatullah wa Barakatohu.

The Board of Directors of Ghani Glass Limited is pleased to present the Financial Statements of the Company for the first quarter ended September 30, 2011.

The Board of Directors feels pleasure to inform the shareholders that with the blessings of Almighty Allah, your Company has been ranked amongst the world's leading glass industries by an independent global financial analyst and intelligence provider M/s. Plimsoll (*a UK based firm of financial experts*). We attribute this achievement of global recognition to Allah Subhanaho-wa-ta'ala as without His help and kindness we are unable to achieve such a remarkable position.

FINANCIAL PERFORMANCE

	2011	2010
	(Rupees in '000')	
Net Sales	1,894,772	1,444,359
Gross Profit	679,947	574,582
Profit from Operations	491,835	384,307
Finance Cost	28,802	878
Other Income	2,749	4,904
Profit before Tax	460,918	376,427
Profit after Tax	338,125	263,558
Earning per Shares	3.17	2.47

By the grace of Almighty Allah, the Company has showed a consistent growth during the first quarter. Net Sales increased to Rupees 1.895 billion for the first quarter ended September 30, 2011 as compared to Rupees 1.444 billion in the corresponding period last year. Gross Profit for the period under review increased to Rupees 679.947 million as compared to Rupees 574.582 billion in the corresponding period last year. Profit after Tax has increased to Rupees 338.125 as compared to Rupees 263.558 in the corresponding period last year.

FUTURE PROSPECTS

The Directors are also pleased to inform you that as per our long term strategy of continuous BMR, the work on Project of float glass is progressing well. The BMR Project will increase the production capacity of your Company by 150,000 tons of glass per annum. The project will be operational Insha'Allah by the end of third quarter of this financial year.

ACKNOWLEDGMENT

The Board and the management would like to thank senior executives of Pharmaceutical, food and beverage industries for their continuous support and confidence on our quality products. Thanks are also due to our dealers and customers of float glass for their trust reposed on our quality products. The Board also appreciates the cooperation of our suppliers, contractors and bankers.

The Board acknowledges and put on record its sincere appreciation for employees, staff and workers of the Company for their hard work, commitment and loyalty.

On behalf of the Board of Directors

Lahore: October 13, 2011

Imtiaz Ahmad Khan
Chief Executive Officer

GHANI GLASS LIMITED

Balance Sheet (Un-audited)

As at 30 September 2011

	(Un-audited) 30 September 2011 Rupees	(Audited) 30 June 2011 Rupees
ASSETS		
Non-current assets		
Property, plant and equipment	4,501,022,499	3,777,302,806
Investment in Associate	323,279,777	189,317,139
Long term deposits	17,133,930	17,325,930
	4,841,436,206	3,983,945,875
Current assets		
Current maturities of long term deposits and prepayments	2,304,000	2,112,000
Stores, spares and other consumables	719,980,836	697,073,118
Stock in trade	1,369,404,326	1,104,281,035
Trade debts	698,627,106	533,038,597
Advances, deposits, prepayments	472,356,308	439,551,905
Other receivables	11,765,426	11,724,598
Cash and bank balances	86,024,645	367,579,677
	3,360,462,647	3,155,360,930
	8,201,898,854	7,139,306,805
EQUITY AND LIABILITIES		
Share capital and reserves		
Authorized capital	1,425,000,000	1,425,000,000
142,500,000 ordinary shares of Rs 10 each		
Issued, subscribed and paid up capital	1,066,831,227	1,066,831,227
Reserves	4,142,964,471	3,804,839,210
	5,209,795,698	4,871,670,437
Non-current liabilities		
Security deposits	1,307,500	1,307,500
Ijarah Financing	89,846,900	-
Deferred taxation	521,965,499	420,200,842
	613,119,899	421,508,342
Current liabilities		
Short term morabaha financing - secured	1,110,127,682	516,499,955
Short term morabaha financing - against Bill	-	93,830,705
Accrued markup	33,341,194	11,137,387
Provision for taxation	22,787,314	50,652,904
Trade and other payables	1,212,727,067	1,174,007,075
	2,378,983,257	1,846,128,026
Contingencies and commitments		
	8,201,898,854	7,139,306,805

The annexed notes 1 to 10 form an integral part of this condensed interim financial information.

Lahore:

Chief Executive Officer

Director

GHANI GLASS LIMITED

Condensed Interim Profit and Loss Account (Un-audited)

For the period ended 30 September 2011

	Period ended	
	30 September 2011	30 September 2010
	Rupees	Rupees
Sales	1,894,771,635	1,444,359,167
Cost of sales	6 1,214,824,921	869,776,986
Gross profit	679,946,714	574,582,181
General and administrative expenses	68,566,470	63,280,604
Selling and distribution expenses	94,744,511	104,000,091
Other expenses	27,549,562	27,898,431
Other income	2,748,619	4,904,073
	(188,111,924)	(190,275,053)
Operating profit	491,834,789	384,307,128
Finance cost	28,801,769	878,476
Share of loss of associate	2,115,000	7,002,000
Profit before taxation	460,918,020	376,426,652
Provision for taxation	122,792,759	112,868,153
Profit after taxation	338,125,261	263,558,499
Earnings per share - basic and diluted	3.17	2.47

The annexed notes 1 to 10 form an integral part of this condensed interim financial information.

Lahore:

Chief Executive Officer

Director

Condensed Interim Cash Flow Statement (Un-audited)

For the period ended 30 September 2011

	30 September 2011	30 September 2010
	Rupees	Rupees
Cash flows from operating activities		
Profit before taxation	460,918,020	376,426,653
Adjustments for non cash and other items:		
Depreciation	76,223,194	61,638,204
Financial charges	28,801,769	878,476
Share of loss of Associate	2,115,000	7,002,000
Contribution to Provident Fund	4,609,180	4,573,713
Provision of WPPF	23,045,901	20,216,254
	134,795,044	94,308,647
Operating profit before working capital changes	595,713,064	470,735,300
(Increase)/decrease in current assets:		
Stores and spares	(22,907,718)	(33,698,229)
Stock in trade	(265,123,291)	(117,915,889)
Trade debtors	(165,588,509)	11,567,426
Advances, deposits, prepayments and other receivables	(32,845,231)	4,278,948
	(486,464,749)	(135,767,744)
Increase/(decrease) in current liabilities:		
Trade and other payables	38,931,680	(195,179,190)
	38,931,680	(195,179,190)
Cash generated from operations	148,179,994	139,788,365
Financial charges paid	(6,597,962)	(503,804)
Taxes paid	(52,412,115)	(60,819,327)
Provident fund payments	(26,251,658)	(14,040,779)
	(85,261,735)	(75,363,910)
Net cash generated from operating activities	62,918,259	64,424,455
Cash flows from investing activities		
Additions in operating fixed assets	(24,173,722)	(6,866,672)
Additions in capital work in progress	(775,769,165)	(120,494,230)
Long term investment	(133,962,638)	-
Net cash used in investing activities	(933,905,525)	(127,360,902)
Cash flows from financing activities		
Ijarah finances	89,846,900	-
Murabaha finance against bill	(93,830,705)	-
Dividend paid	(211,688)	(2,277,493)
Murabaha finances	593,627,727	(14,488,915)
Net cash used in from financing activities	589,432,234	(16,766,408)
Net increase/(decrease) in cash and cash equivalents during the period	(281,555,032)	(79,702,855)
Cash and cash equivalents at the beginning of the period	367,579,677	136,836,069
Cash and cash equivalents at the end of the period	86,024,645	57,133,214

The annexed notes 1 to 10 form an integral part of this condensed interim financial information.

Statement of Comprehensive Income*For the period ended 30 September 2011*

	2011 Rupees	2010 Rupees
Profit for the Period	338,125,261	263,558,499
Other comprehensive income	-	-
Total comprehensive income for the period	338,125,261	263,558,499

The annexed notes 1 to 10 form an integral part of this condensed interim financial information.

Lahore:

Ghani

Chief Executive Officer

Director

GHANI GLASS LIMITED

Condensed Interim Statement of Changes in Equity (Un-audited)

For the half year ended 30 September 2011

	Share Capital Rupees	Capital reserve		Revenue reserve	Total Rupees
		Merger Reserve Rupees	Share Premium Rupees	Accumulated Profit Rupees	
Balance as at 1 July, 2010	969,846,570	427,419,290	75,000,000	2,671,296,843	4,143,562,703
Bonus shares issued for the year ended 30 June 2010 at the rate of 10%	96,984,657	-	-	(96,984,657)	-
Final dividend for the year ended 30 June 2010 at the rate of Rs 2.5 (25%) per share	-	-	-	(242,461,643)	(242,461,643)
Profit for the nine months period ended 30 June 2011				970,569,377	970,569,377
Balance as at 30 June 2011	1,066,831,227	427,419,290	75,000,000	3,302,419,921	4,871,670,438
Profit for the Period ended 30 September 2011	-	-	-	338,125,261	338,125,261
Balance as at 30 September 2011	1,066,831,227	427,419,290	75,000,000	3,640,545,182	5,209,795,698

Lahore:

Chief Executive Officer

Director

Notes to the Accounts

For the quarter ended September 30,2011 (Un-Audited)

1. THE COMPANY AND ITS OPERATIONS

Ghani Glass Limited ("the company") was incorporated in Pakistan in 1992 as public limited company under the companies Ordinance,1984 and is listed on Karachi and Lahore Stock Exchange in Pakistan. The registered office of the Company is located at 50-L Model Town,Lahore,Pakistan.The Company is engaged in the business of manufacturing and sale of glass containers and float glass of different types.

2. These financial statements are unaudited and being submitted to shareholders, as required under section 245 of the companies Ordinance 1984.

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan and the requirements of Companies Ordinance 1984. Approved accounting standards comprise of such international Accounting Standards as notified under the provisions of Companies Ordinance, 1984 or directives issued by the Securities and Exchange Commission of Pakistan differ with requirements of the said directive take precedence.

3. ACCOUNTING POLICIES

The accounting policies applied for the preparation of the these condensed interim financial information are the same as those applied in preparation of the annual audited statements of the Company for the year ended june 30, 2011.

4. OPERATING ASSETS

	Un-audited September 30 2,011 Rupees	Un-audited September 30 2,010 Rupees
Net book value at the beginning of the period	2,622,133,721	2,504,072,892
Add: Additions during the period	24,173,722	6,866,672
Less: Depreciation charged during the period	<u>76,223,194</u>	<u>61,590,780</u>
	<u>2,570,084,249</u>	<u>2,449,348,784</u>
4.1 Details of additions during the period are as follows:		
Owned		
Land	3,477,040	-
Building	3,747,524	3,451,936
Plant & Machinery	9,063,327	340,900
Furnance	-	-
Tools & Equipments	682,000	91,312
Office Equipments	334,915	172,769
Furniture & Fixtures		96,755
Vehicles	6,868,916	2,713,000
	<u>24,173,722</u>	<u>6,866,672</u>

5. CONTINGENCIES AND COMMITMENTS

5.1 Contingencies

Aggregate amount of bank guarantees issued by banks outstanding as at balance sheet date amounting to Rs.349.00 million (2011:Rs.349.00 million)

5.2 Commitments

Letter of credit import materials and stores outstanding as at balance sheet date amounting to Rs.750.12 million (2011:Rs.1,579 million)

JULY TO SEPTEMBER

	2,011 Rupees	2,010 Rupees
6. COST OF GOODS SOLD		
Raw material consumed	473,770,531	379,468,955
Fuel,gas and electricity	538,428,797	335,025,743
Store and spares consumed	60,119,899	36,463,042
Salaries & Wages	139,648,135	160,437,382
Employees retirement benefits	4,172,371	3,392,723
Packing expenses	100,260,434	73,768,248
Depreciattion	70,445,476	56,922,199
Rent rates and taxes	1,810,137	508,024
Repair & maintenance	1,048,031	793,222
Travelling & motor running	3,685,691	2,172,400
Communication stationery & supplies	848,257	828,165
Other manufacturing expenses	5,937,551	4,960,818
	<u>1,400,175,310</u>	<u>1,054,740,921</u>
Work-in-Process		
Opening inventory	57,576,269	48,003,686
Closing inventory	<u>(57,576,269)</u>	<u>(50,326,832)</u>
	(0)	(2,323,146)
	<u>1,400,175,309</u>	<u>1,052,417,775</u>
Finished Goods		
Opening inventory	372,700,866	308,924,493
Closing inventory	(558,051,254)	(491,565,282)
	<u>(185,350,388)</u>	<u>(182,640,789)</u>
	<u>1,214,824,921</u>	<u>869,776,986</u>

GHANI GLASS LIMITED

	September 2,011 Rupees	September 2,010 Rupees
7. TRANSACTION WITH RELATED PARTIES		
Purchase of raw material	-	2,878,365
Expenses	40,828	2,350,585
Sales	27,171,574	21,959,759
 8. EARNINGS PER SHARE-BASIC AND DILUTED		
Net profit after tax	338,125,261	263,558,499
Number of ordinary shares	106,683,123	106,683,123
Earning per share	3.17	2.47

9. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on October 13, 2011 by the Board of Directors of the Company.

10. GENERAL

- I. Amounts have been rounded to nearest rupees.
- II. Consequent to substitution of Fourth Schedule to the companies Ordinance 1984 and to more appropriate presentation of financial statements, corresponding figure have been re-arranged and re-classified wherever necessary for the purpose of comparison.



LEADERS IN GLASS

GHANI GLASS LIMITED

Head Office:

40 - L, Model Town Extn., Lahore, Pakistan.

UAN: 042 - 111 949 949

Fax: + 92 - 42 - 3517 2263

www.ghaniglass.com

Marketing Office:

12 D/5, Chandni Chowk, KDA Scheme, 7/8, Karachi

UAN: 021 - 111 949 949

Fax : + 92-21-34926349

www.ghaniglass.com