

## CORPORATE INFORMATION

<b>Board of Directors</b>	Mr. Zaid Ghani Mr. Imtiaz Ahmad Khan Mr. Anwaar Ahmad Khan Mr. Aftab Ahmad Khan Mrs. Rubina Imtiaz Mrs. Reema Anwaar Mrs. Ayesha Aftab Mr. Junaid Ghani Mr. Jubair Ghani Mr. Hamza Ghani Mr. Moeez Ghani Mr. Ibrahim Ghani Mr. Ayub Sadiq Mr. Shamim Ahmed Mr. Junaid Shamim Mr. Ovais Shamim Mr. Jawed Zia (Nominee EOB)	Chairman Chief Executive Officer Deputy Chief Executive Officer Deputy Chief Executive Officer
<b>Audit Committee</b>	Mr. Ayub Sadiq Mr. Zaid Ghani Mr. Hamza Ghani	Chairman Member Member
<b>HR &amp; R Committee</b>	Mr. Ayub Sadiq Mr. Anwaar Ahmad Khan Mr. Zaid Ghani	Chairman Member Member
<b>Chief Financial Officer</b>	Mr. Umer Farooq Khan	
<b>Company Secretary</b>	Hafiz Mohammad Imran Sabir	
<b>Auditors</b>	KPMG Taseer Hadi & Co. Chartered Accountants	
<b>Legal Advisor</b>	Ally Law Associates	
<b>Corporate Consultants</b>	EY Ford Rhodes, Chartered Accountants	
<b>Share Registrar</b>	Corplink (Pvt) Ltd Wings Arcade, 1-K Commercial Area Model Town, Lahore, Pakistan Phones : (042) 35916714, 35916719 Fax : (042) 35869037	
<b>Bankers</b>	Albaraka Islamic Bank Allied Bank Limited Askari Bank Limited Bank Alfalah Limited, IBD Bank Al-Habib Limited Bank Islami Pakistan Limited Faysal Bank Limited, IBD First Women Bank Limited Habib Metropolitan Bank Limited, IBD MCB Bank Limited, IBD MCB Islamic Bank Limited, National Bank of Pakistan SME Bank Limited Soneri Bank Limited Standard Chartered Bank Limited, IBD The Bank of Punjab Dubai Islamic Bank Limited Habib Bank Limited Meezan Bank Limited United Bank Limited SAMBA Bank Limited	

**Head Office & Registered Office**

40-L Model Town Ext.,

Lahore, Pakistan

UAN : (042) 111 949 949

Fax : (042) 35172263

E-mail : [info@ghaniglass.com](mailto:info@ghaniglass.com)

<http://www.ghaniglass.com>

**Marketing Office**

12 D/5, Chandni Chowk

KDA Scheme No. 7-8

Karachi - 74000

UAN : (021) 111 949 949

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E-mail : [marketing@ghaniglass.com](mailto:marketing@ghaniglass.com)

**GGL Plant-1 & Regional Marketing Office-North**

22 km Haripur Taxila Road, (From Haripur)

Thesil & District Haripur (KPK)

Phones : (0995) 639236-40 & (0995) 539063-65

Fax : (0995) 639067

**GGL Plant-2**

H-15, Landhi Industrial Area

Karachi-74000

Phone : (021) 35020761-63

Fax : (021) 35020280

**GGL Plant-3**

29-km Lahore Sheikhpura Road,

District Sheikhpura

Phones : (056) 3406810-11

Fax : (056) 3406795

Email : [ghanifloat@ghaniglass.com](mailto:ghanifloat@ghaniglass.com)

# DIRECTORS' REPORT

Dear Shareholders,

Assalam-o-Alaikum wa Rahmatullah wa BarakatoHu.

The Board of Directors of Ghani Glass Limited is pleased to present the Financial Statements of the Company for the half year ended December 31, 2018 along with review report of auditors thereon.

During the half year ended December 31, 2018, the net sales of the Company reported to Rupees 7.9 billion as compared to Rupees 6.4 billion for the same period of the last year showing a growth of 24%. Gross Profit has increased to Rupees 2.3 billion as compared to Rupees 2 billion for the same period of last year depicting an increase of 14%. The Company has earned Net profit of Rupees 1.7 billion as compared to Rupees 1.2 billion for the corresponding period of the last year reflecting an increase of 38%. Earning per share has also increased to Rupees 4.12 as compared to Rupees 2.99 for the same period of the last year.

Financial Performance	December 31, 2018	December 31, 2017
	(Rupees in million)	
Net Sales	7,855	6,352
Gross Profit	2,337	2,043
Profit before Tax	1,419	1,333
Profit after Tax	1,716	1,244
Earning per Share (Rupees)	4.12	2.99

The economy appears to be unstable over halfway through the current fiscal year. At the end of the half year, international reserves fell to nearly the five years lowest level, required for less than three months of imports. Sluggish growth has been resulted from the economic imbalances. Economic Forecast for growth seems further lowering down. At the close of the half year the Headline inflation increased to 6.17% YoY, compared with the previous 6.5% YoY (inflation rate further rose to 7.48% in January of 2019). Many challenges including dollar exchange rate deterioration, surging inflation, increasing policy rate, country's reliance on external bail-out packages, worsening current account deficit etc. have been persistently impacting the economy.

## Projects update

The work on the projects of expansion, BMR and re-built of food and beverage furnace and pharma furnace located at Harripur, Hattar has been started. The project will be in commercial operation inshaALLAH by the end of the calendar year.

## Acknowledgment


The Board and the management would like to thank senior executives of Pharmaceutical, food and beverage industries for their continuous support and confidence on our quality products. Thanks are also due to our dealers and customers of float glass for their trust reposed on our quality products. The Board also appreciates the cooperation of our suppliers, contractors and bankers.

The Board acknowledges and puts on record its sincere appreciation for all employees of the Company for their hard work, commitment and loyalty.

Lahore: February 26,2019

  
**Imtiaz Ahmed Khan**  
Chief Executive Officer

On behalf of the Board of Directors

  
**Aftab Ahmad Khan**  
Director

# AUDITORS' REPORT

to the Members on Review of Condensed Interim Financial Information

## **Introduction**

We have reviewed the accompanying condensed interim statement of financial position of **Ghani Glass Limited** ("the Company") as at 31 December 2018 and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows, and notes to the financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review.

## **Scope of review**

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

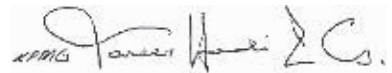
## **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements is not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

## **Other matter**

The figures for the quarters ended 31 December 2018 and 31 December 2017 in the condensed interim statement of profit or loss, condensed interim statement of comprehensive income have not been reviewed by us and we do not express a conclusion on them.

The engagement partner on the review resulting in this independent auditor's report is Kamran Iqbal Yousafi.



**KPMG Taseer Hadi & Co.**  
**Chartered Accountants**  
**(Kamran Iqbal Yousafi)**


Lahore : February 26, 2019

# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED)

As at December 31, 2018

		(Un-audited) 2018 December 31, Rupees	(Audited) 2018 June 30, Rupees
<b>ASSETS</b>			
<b><u>Non-Current assets</u></b>			
Property, plant and equipment	5	11,379,023,645	9,925,572,332
Intangible assets		24,992,569	25,683,044
Investment in associate	6	1,142,893,090	965,060,802
Long term advances and deposits		34,894,754	35,030,872
		<b>12,581,804,058</b>	<b>10,951,347,050</b>
<b><u>Current assets</u></b>			
Stores, spares and other consumables		1,009,935,314	733,631,011
Stock-in-trade		2,241,786,381	1,292,545,067
Trade debtors - considered good	7	1,917,807,922	1,645,139,944
Advances		561,832,247	529,675,139
Short term investments		4,726,100	155,469,500
Tax refund due from government		373,910,699	114,134,129
Other receivables		146,901,082	493,563,287
Cash and bank balances		1,538,577,317	2,026,060,054
		<b>7,795,477,062</b>	<b>6,990,218,131</b>
		<b>20,377,281,120</b>	<b>17,941,565,181</b>
<b>EQUITY AND LIABILITIES</b>			
<b><u>Share capital and reserves</u></b>			
Authorized share capital 750,000,000 (June 2018: 600,000,000) ordinary shares of Rs. 10 each		<b>7,500,000,000</b>	<b>6,000,000,000</b>
Issued, subscribed and paid up capital	8	4,165,712,820	4,165,712,820
Subscription money against right issue		1,249,713,840	-
Reserves		9,340,953,259	8,738,106,134
<b>Shareholders' equity</b>		<b>14,756,379,919</b>	<b>12,903,818,954</b>
<b><u>Non-current liabilities</u></b>			
Deferred taxation		838,339,369	1,111,753,170
		<b>838,339,369</b>	<b>1,111,753,170</b>
<b><u>Current liabilities</u></b>			
Trade and other payables		4,405,907,340	3,494,512,627
Unpaid dividends		361,182,528	419,562,727
Unclaimed dividends		15,471,964	11,917,703
		<b>4,782,561,832</b>	<b>3,925,993,057</b>
<b>Contingencies and commitments</b>	9	-	-
		<b>20,377,281,120</b>	<b>17,941,565,181</b>

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

Lahore  
  
 Chief Executive

  
 Director

  
 Chief Financial Officer

# CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS ACCOUNT (UN-AUDITED)

For the quarter and half year ended 31 December 2018

	Note	Half year ended		Quarter ended	
		31 December 2018	31 December 2017	31 December 2018	31 December 2017
-----Rupees-----					
Sales - net	10	7,854,885,078	6,351,902,756	4,790,952,373	3,621,602,992
Cost of sales	11	(5,517,703,220)	(4,308,764,420)	(3,453,611,818)	(2,538,281,148)
<b>Gross profit</b>		<b>2,337,181,858</b>	2,043,138,336	<b>1,337,340,555</b>	1,083,321,844
General and administrative expenses		(357,802,326)	(323,665,837)	(229,875,257)	(217,820,062)
Selling and distribution expenses		(541,064,464)	(391,466,230)	(324,217,574)	(235,101,379)
Other expenses		(104,356,874)	(100,124,358)	(60,539,331)	(49,179,225)
Other income		74,635,406	49,941,134	67,914,613	35,872,445
		(928,588,258)	(765,315,291)	(546,717,549)	(466,228,221)
<b>Operating profit</b>		<b>1,408,593,600</b>	1,277,823,045	<b>790,623,006</b>	617,093,623
Finance cost		(7,278,718)	(6,631,102)	(5,671,335)	(6,219,293)
Share of profit of associate		17,555,121	61,851,788	42,699,012	34,779,266
<b>Profit before taxation</b>		<b>1,418,870,003</b>	1,333,043,731	<b>827,650,683</b>	645,653,596
Taxation		297,455,376	(89,493,582)	386,247,927	108,528,000
<b>Profit after taxation</b>		<b>1,716,325,379</b>	1,243,550,149	<b>1,213,898,610</b>	754,181,596
Earnings per share - basic and diluted		4.12	2.99	2.91	1.81

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

Lahore



Chief Executive



Director



Chief Financial Officer

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

For the quarter and half year ended 31 December 2018

	Half year ended		Quarter ended	
	31 December 2018	31 December 2017	31 December 2018	31 December 2017
	-----Rupees-----			
<b>Profit for the period</b>	<b>1,716,325,379</b>	1,243,550,149	<b>1,213,898,610</b>	754,181,596
<b><i>Items that may be subsequently reclassified to profit or loss</i></b>				
<i>Investment in associate:</i>				
- Exchange translation - net of tax	<b>136,235,592</b>	47,190,139	<b>136,235,592</b>	47,190,139
<b>Total comprehensive income for the period</b>	<b><u>1,852,560,971</u></b>	<u>1,290,740,288</u>	<b><u>1,350,134,202</u></b>	<u>801,371,735</u>

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

Lahore



Chief Executive



Director



Chief Financial Officer


# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

For the half year ended 31 December 2018

	31 December 2018 Rupees	31 December 2017 Rupees
<b>Cash flows from operating activities</b>		
Profit before taxation	1,418,870,004	1,333,043,731
<i>Adjustments for non cash and other items:</i>		
Depreciation	399,392,928	359,064,845
Amortization	1,786,476	1,585,663
Finance cost	7,278,718	6,631,102
Capital gain	-	1,383,673
Provision for doubtful debts	5,268,788	(4,749,736)
(Gain) on sale of fixed asset	(4,739,128)	(2,614,544)
Share of profit of associate	(17,555,121)	(61,851,788)
Unrealized loss / (gain) on re-measurement of investments	743,400	(1,383,673)
Provision for workers' profit participation fund	76,126,813	72,522,013
Provision for workers' welfare fund	28,928,189	27,558,365
	<u>497,231,063</u>	<u>398,145,920</u>
<b>Operating profit before working capital changes</b>	<b>1,916,101,067</b>	<b>1,731,189,651</b>
<i>(Increase)/decrease in current assets:</i>		
Stores and spares	(276,304,303)	(213,913,990)
Stock in trade	(949,241,314)	(154,331,242)
Trade debtors	(277,936,766)	(47,852,497)
Other receivables	308,892,285	136,229,035
Advances	(32,157,108)	(288,159,042)
<i>Increase/(decrease) in current liabilities:</i>		
Trade and other payables	870,760,316	50,981,073
	<u>(355,986,890)</u>	<u>(517,046,663)</u>
<b>Cash generated from operations</b>	<b>1,560,114,177</b>	<b>1,214,142,988</b>
Finance cost paid	(7,278,718)	(6,631,102)
Taxes paid	(259,776,570)	83,706,991
Worker's welfare fund and Workers' profit participation fund paid	(64,420,605)	(37,685,958)
	<u>(331,475,893)</u>	<u>39,389,931</u>
<b>Net cash generated from operating activities</b>	<b>1,228,638,284</b>	<b>1,253,532,919</b>
<b>Cash flows from investing activities</b>		
Fixed capital expenditure	(1,862,656,678)	(929,923,073)
Intangibles	(1,096,000)	(2,397,855)
Proceeds from sale of fixed assets	14,551,564	5,835,043
Short term investments	150,000,000	(97,250,839)
Dividend from associate	37,769,920	-
Long term deposits and prepayments	136,118	(1,278,600)
	<u>(1,661,295,076)</u>	<u>(1,025,015,324)</u>
<b>Net cash used in investing activities</b>		
<b>Cash flows from financing activities</b>		
Security deposits	-	(1,278,600)
Subscription money receipt against right issue	1,249,713,840	692,038,790
Dividend paid	(1,304,539,785)	(1,251,939,415)
	<u>(54,825,945)</u>	<u>(561,179,225)</u>
<b>Net cash generated from financing activities</b>		
<b>Net (decrease) / increase in cash and cash equivalents during the period</b>	<b>(487,482,737)</b>	<b>(332,661,630)</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>2,026,060,054</b>	<b>2,419,360,492</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>1,538,577,317</b>	<b>2,258,102,087</b>

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

Lahore  
  
 Chief Executive

  
 Director

  
 Chief Financial Officer

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

For the half year ended 31 December 2018

Share capital	Capital reserve		Share premium	Exchange translation reserve	Revenue reserve		Total
	Subscription money against right issue	Reserve created under scheme of amalgamation			Merger reserve	Unappropriated profit	
2,192,480,430	1,281,193,600	365,464,087	75,000,000	127,613,522	6,411,332,319	10,880,503,248	
-	-	-	-	47,190,139	1,243,550,149	1,243,550,149	
-	-	-	-	47,190,139	-	47,190,139	
-	-	-	-	-	1,243,550,149	1,243,550,149	
-	692,038,790	-	-	-	-	692,038,790	
-	(1,973,232,390)	-	-	-	(833,142,564)	(833,142,564)	
-	1,973,232,390	-	-	-	-	-	
<b>4,165,712,820</b>	<b>-</b>	<b>365,464,087</b>	<b>75,000,000</b>	<b>174,803,661</b>	<b>6,821,739,904</b>	<b>12,030,139,762</b>	
4,165,712,820	-	365,464,087	75,000,000	259,064,218	7,611,158,539	12,903,818,954	
-	-	-	-	-	1,716,325,379	1,716,325,379	
-	-	-	-	136,235,592	-	136,235,592	
-	-	-	-	136,235,592	-	136,235,592	
-	1,249,713,840	-	-	-	(1,249,713,846)	(1,249,713,846)	
<b>4,165,712,820</b>	<b>1,249,713,840</b>	<b>365,464,087</b>	<b>75,000,000</b>	<b>395,299,810</b>	<b>8,077,770,072</b>	<b>14,756,379,919</b>	

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.



Chief Executive



Director



Chief Financial Officer

Lahore

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (Un-audited)

For the half year ended 31 December 2018

## 1 Status and nature of business

Ghani Glass Limited ("the Company") was incorporated in Pakistan in 1992 as a limited liability company under the Companies Ordinance, 1984 (now Companies Act, 2017). Its shares are quoted on Pakistan Stock Exchange. The Company is engaged in the business of manufacturing and sale of glass containers and float glass.

The geographical locations and addresses of the Company's business units, including production facilities are as under:

- Head office and Registered office: 40 - L Model Town Ext., Lahore;
- Marketing Office: 12 D/5 Chandani Chowk, KDA Scheme No. 7-8, Karachi;
- Plant 1 and Regional Marketing Office (North): 22 Km Haripur Taxila Road, District Haripur;
- Plant 2: H-15 Landhi Industrial Area, Karachi;
- Plant 3: 29 Km Lahore Sheikupura Road, District Sheikupura.
- Techno Glass Unit: 50 Km Lahore Gujranwala Road.

## 2 Basis of preparation

### 2.1 Statement of Compliance

2.1.1 These condensed interim financial statements of the Company have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2.1.2 The Securities and Exchange Commission of Pakistan (SECP), vide its S.R.O. 229(I)/2019 dated 14 February 2019 has deferred the applicability of IFRS 9 (Financial Instruments) for reporting period ended on 31 December 2018. IFRS 9 will now be applicable for reporting periods / year ending on or after 30 June 2019.

2.1.3 These condensed interim financial statements are unaudited and are being submitted to the shareholders as required under Section 237 of the Companies Act, 2017 ("the Act") and are un-audited but subject to limited scope review by external auditors as required by the Act and Code of Corporate Governance.

2.1.4 The comparative statement of financial position presented in these condensed interim financial statements has been extracted from the audited annual financial statements of the Company for the year ended 30 June 2018, whereas comparative condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity have been extracted from the un-audited condensed interim financial statements for the six months period ended 31 December 2017.

2.1.5 These condensed interim financial statements does not include all of the information required for full annual financial statements and should be read in conjunction with the audited annual financial statements for the year ended 30 June 2018.

### 2.2 Functional and presentation currency

These condensed interim financial statements are presented in Pakistan Rupees which is also the Company's functional currency.

## 3 Use of judgments and estimates

The preparation of the condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. In preparing the condensed interim financial statements, the significant judgments made by the management in applying accounting policies and the key sources of estimates were the same as those applied to the annual financial statements of the Company for the year ended 30 June 2018.

## 4 Significant accounting policies

The accounting policies adopted in the preparation of these condensed interim unconsolidated financial statements are same as those applied in the preparation of the annual audited financial statements for the year ended 30 June 2018 except for the following:

### 4.1 Change in significant accounting policy

During the period, the Company has adopted IFRS 15 'Revenue from Contracts with Customers'. The details of new significant accounting policy adopted and the nature and effect of the change from previous accounting policy is set out below:

The Company manufactures and contracts with customers for the sale of goods which generally includes single performance obligation. Management has concluded that revenue from sale of goods be recognized at the point in time when control of the asset is transferred to the customer, which is when the goods are delivered to or accepted by the customer. However, the adoption of IFRS 15 which has replaced IAS 18 Revenue, IAS 11 Construction Contracts and related interpretations, did not have a material impact on the amounts of revenue recognized in these condensed interim financial statements.

#### 4.1.1 The following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after 01 January 2019:

- IFRIC 23 'Uncertainty over Income Tax Treatments' clarifies the accounting for income tax when there is uncertainty over income tax treatments under IAS 12 and is effective for annual periods beginning on or after 01 January 2019.
- IFRS 16 'Leases' replaces existing leasing guidance IAS 17 'Leases' and is effective for annual period beginning on or after 01 January 2019.
- Amendment to IAS 28 'Investments in Associates and Joint Ventures' - Long Term Interests in Associates and Joint Ventures are effective for annual period beginning on or after 01 January 2019.
- Amendments to IAS 19 'Employee Benefits' - Plan Amendment, Curtailment or Settlement are effective for annual periods beginning on or after 01 January 2019.
- Amendment to IFRS 3 'Business Combinations' - Definition of a Business is effective for business combinations for which the acquisition date is on or after the beginning of annual period beginning on or after 01 January 2020.
- Amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors are effective for annual periods beginning on or after 1 January 2020.
- Annual improvements to IFRS standards 2015-2017 cycle are effective for annual periods beginning on or after 01 January 2019.

## 5 Property, plant and equipment

	Note	Un-audited 31 December 2018 Rupees	Audited 30 June 2018 Rupees
Operating assets	5.1	10,027,436,594	7,631,524,859
Capital work in progress	5.2	1,351,587,051	2,294,047,473
		<b>11,379,023,645</b>	<b>9,925,572,332</b>
<b>5.1 Operating assets</b>			
Net book value at the beginning of the period / year		7,631,524,859	7,099,365,880
Additions during the period / year		2,818,834,083	1,419,340,070
Disposals during the period / year (at book value)		(23,529,420)	(158,428,672)
Depreciation charged during the period / year		(399,392,928)	(728,752,419)
		<b>10,027,436,594</b>	<b>7,631,524,859</b>
<b>5.2 Capital work in progress</b>			
Opening capital work in progress		2,294,047,473	464,569,556
Additions during the period / year		1,814,124,503	1,990,755,771
Transfer during the period / year		(2,756,584,925)	(161,277,854)
		<b>1,351,587,051</b>	<b>2,294,047,473</b>

## 6 Investment in associate

### Rak Ghani Glass LLC

RAK Ghani Glass LLC, a limited liability company registered with the Ras Al Khaimah Investment Authority in United Arab Emirates engaged in the business of container glass manufacturing. At the end of the current period, Company holds 49.934% (2018: 49.934%) interest in the entity. RAK Ghani Glass is not publicly listed.

	Note	Un-audited 31 December 2018 Rupees	Audited 30 June 2018 Rupees
21,971 (2018:21,971) fully paid ordinary shares of AED 1,000 each	6.1	<b>1,142,893,090</b>	965,060,802
<b>6.1 Movement in equity instruments of associated company is as follows:</b>			
Balance at start of the period / year		<b>965,060,802</b>	848,428,142
Share of total comprehensive income:			
- Profit for the period / year		<b>17,555,121</b>	48,208,146
- Other comprehensive income		<b>160,277,167</b>	153,571,971
		<b>177,832,288</b>	201,780,117
Dividend for the period / year		-	(85,147,457)
Balance at the end of the period / year		<b>1,142,893,090</b>	965,060,802
<b>7 Trade debtors</b>			
Local			
Secured - considered good		<b>205,027,641</b>	168,858,959
Unsecured			
Considered good		<b>1,629,300,441</b>	1,447,947,435
Considered doubtful		<b>31,342,092</b>	29,616,250
		<b>1,660,642,533</b>	1,477,563,685
Provision for doubtful debts		<b>(31,342,092)</b>	(29,616,250)
		<b>1,834,328,082</b>	1,616,806,394
Foreign			
Considered good		<b>83,479,840</b>	28,333,550
Considered doubtful		<b>31,807,472</b>	31,228,278
		<b>115,287,312</b>	59,561,828
Provision for doubtful debts		<b>(31,807,472)</b>	(31,228,278)
		<b>83,479,840</b>	28,333,550
		<b>1,917,807,922</b>	1,645,139,944
		<b>(Un-audited) 31 December 2018</b>	<b>(Audited) 30 June 2018</b>
		<b>Number of Shares</b>	<b>Rupees</b>
<b>8 Issued, subscribed and paid up capital</b>			
Ordinary shares of Rs.10 each fully paid in cash		<b>302,551,845</b>	302,551,845
Ordinary shares of Rs.10 each issued under the scheme of amalgamation		<b>41,992,566</b>	41,925,660
Ordinary shares of Rs.10 each issued as fully paid bonus shares		<b>72,026,871</b>	72,026,871
		<b>416,571,282</b>	416,571,282
		<b>(Un-audited) 31 December 2018</b>	<b>(Audited) 30 June 2018</b>
		<b>Number of Shares</b>	<b>Rupees</b>
		<b>3,025,518,450</b>	3,025,518,450
		<b>419,925,660</b>	419,925,660
		<b>720,268,710</b>	720,268,710
		<b>4,165,712,820</b>	4,165,712,820

## 9 Contingencies and commitments

### Contingencies

- 9.1 There has been no material change in contingencies from previously published annual financial statement of the Company for the year ended 30 June 2018.
- 9.2 Aggregate amount of bank guarantees issued by banks outstanding as at 31 December 2018 amounts to Rs. 1,201.49 million (2018: Rs. 1,098.55 million).

### Commitments

- 9.3 Letters of credit for import of materials and stores outstanding as at 31 December 2018 amounts to Rs. 1,461.33 million (2018: Rs. 917.48 million).

	Half year ended - unaudited		Quarter ended - unaudited	
	31 December 2018	31 December 2017	31 December 2018	31 December 2017
<b>10 Sales - net</b>	----- Rupees -----			
Local sales	9,449,523,966	7,657,073,766	5,684,986,872	4,357,646,682
Less: Sales tax	(1,417,147,903)	(1,124,926,582)	(851,357,523)	(634,440,421)
Sales return, discounts and commissions	(497,465,296)	(384,304,375)	(268,063,867)	(241,155,602)
	<b>(1,914,613,199)</b>	<b>(1,509,230,957)</b>	<b>(1,119,421,390)</b>	<b>(875,596,023)</b>
Local sales - net	<b>7,534,910,767</b>	<b>6,147,842,809</b>	<b>4,565,565,482</b>	<b>3,482,050,659</b>
Export sales	328,088,370	204,059,947	233,500,950	139,552,333
Less: Sales return	(8,114,059)	-	(8,114,059)	-
Export sales - net	<b>319,974,311</b>	<b>204,059,947</b>	<b>225,386,891</b>	<b>139,552,333</b>
	<b>7,854,885,078</b>	<b>6,351,902,756</b>	<b>4,790,952,373</b>	<b>3,621,602,992</b>
<b>11 Cost of sales</b>				
Raw material consumed	2,012,652,520	1,386,278,463	1,308,543,894	763,548,531
Packing material consumed	354,603,162	322,547,728	206,295,938	165,059,388
Stores and spares consumed	145,464,515	156,962,194	53,359,717	85,066,177
Other factory overheads	3,794,860,961	2,602,440,075	2,527,071,604	1,347,016,119
	<b>6,307,581,158</b>	<b>4,468,228,460</b>	<b>4,095,271,153</b>	<b>2,360,690,215</b>
Work in process:				
Opening balance	63,892,164	75,981,370	76,728,157	78,951,078
Closing balance	(97,308,094)	(81,583,655)	(97,308,094)	(81,583,655)
	<b>(33,415,930)</b>	<b>(5,602,285)</b>	<b>(20,579,937)</b>	<b>(2,632,577)</b>
	<b>6,274,165,228</b>	<b>4,462,626,175</b>	<b>4,074,691,216</b>	<b>2,358,057,638</b>
Finished goods:				
Opening balance	679,937,080	1,124,888,825	1,062,610,364	1,458,974,090
Add purchases	1,617,201	40,597,435	1,617,201	40,597,435
Closing balance	(1,438,016,289)	(1,319,348,015)	(1,685,306,963)	(1,319,348,015)
	<b>(756,462,008)</b>	<b>(153,861,755)</b>	<b>(621,079,398)</b>	<b>180,223,510</b>
	<b>5,517,703,220</b>	<b>4,308,764,420</b>	<b>3,453,611,818</b>	<b>2,538,281,148</b>

## 12 Financial instruments - Fair values and risk management

### 12.1 Fair value measurement of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the company is a going concern and there is no intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13 'Fair Value Measurement' requires the Company to classify fair value measurements and fair value hierarchy that reflects the significance of the inputs used in making the measurements of fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset either directly (i.e. derived from prices) (Level 2)
- Inputs for the asset or liability that are not based on observable market data (i.e. unadjusted) inputs (Level 3)

Transfer between levels of the fair value hierarchy are recognised at the end of the reporting period during which the changes have occurred.

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

Fair value through profit or loss	Carrying amount			Fair value		
	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3
----- Rupees -----						
<b>31 December 2018</b>						
<b>Financial assets - measured at fair value</b>						
Short term investments	4,726,100	-	4,726,100	4,726,100	-	-
<b>Financial assets - not measured at fair value</b>						
Long term deposits	-	34,894,754	-	34,894,754	-	-
Trade debts	-	1,917,807,922	-	1,917,807,922	-	-
Advances against salaries and bikes	-	35,359,230	-	35,359,230	-	-
Other receivables	-	146,901,082	-	146,901,082	-	-
Cash and bank balances	-	1,538,577,317	-	1,538,577,317	-	-
	-	3,673,540,305	-	3,673,540,305	-	-
<b>Financial liabilities - not measured at fair value</b>						
Trade and other payables	-	-	4,405,907,340	4,405,907,340	-	-
Unpaid dividend	-	-	361,182,528	361,182,528	-	-
Unclaimed dividend	-	-	15,471,964	15,471,964	-	-
	-	-	4,782,561,832	4,782,561,832	-	-
----- Rupees -----						
<b>30 June 2018</b>						
<b>Financial assets - measured at fair value</b>						
Short term investments	5,469,500	-	5,469,500	5,469,500	-	-
<b>Financial assets - not measured at fair value</b>						
Long term deposits	-	26,049,008	-	26,049,008	-	-
Trade debts	-	1,645,139,944	-	1,645,139,944	-	-
Short term investments	-	150,000,000	-	150,000,000	-	-
Advances against salaries and bikes	-	22,067,592	-	22,067,592	-	-
Other receivables	-	419,474,387	-	419,474,387	-	-
Cash and bank balance	-	2,026,060,054	-	2,026,060,054	-	-
	-	4,288,790,985	-	4,288,790,985	-	-
<b>Financial liabilities - not measured at fair value</b>						
Trade and other payables	-	-	3,378,391,465	3,378,391,465	-	-
Unpaid dividend	-	-	419,562,727	419,562,727	-	-
Unclaimed dividend	-	-	11,917,703	11,917,703	-	-
	-	-	3,809,871,895	3,809,871,895	-	-

### 13 Transactions with related parties

The related parties comprise of associated undertakings, staff retirement fund, directors and key management personnel and their associates. Transactions with related parties have been given below:

Related party	Nature of transactions	Half year ended - unaudited	
		31 December 2018	31 December 2017
		Rupees	Rupees
<b><u>Associates</u></b>			
Ghani Value Glass Limited	Sales gross	272,117,541	232,731,843
	Purchases	33,270,123	15,608,139
	Expenses incurred on behalf of GVGL	2,804,600	2,355,350
	Reimbursement of expenses	5,903,604	5,577,123
RAK Ghani Glass LLC	Dividend received	37,769,920	28,076,023
	Expenses incurred on behalf of RGG LLC	1,285,299	1,349,746
	Reimbursement of expenses	2,016,280	22,877,334
Health Tek (Private) Limited	Sales	4,558,075	4,012,783
Sami Pharmaceutical (Private) Limited	Sales	93,147,148	114,938,195
Provident fund trust	Payment to provident fund trust	88,700,732	67,715,340
<b><u>Key Management Personnel</u></b>			
Chief Executive and Directors	Salary and Other Benefits	231,064,684	230,180,205

The above transactions were carried out at agreed terms and on an arm's length basis, in accordance with the Company's policy.

### 14 Date of authorization

This unaudited condensed interim financial information for the half year ended 31 December 2018 was authorized for issue by the Board of Directors on 26 February 2019.

### 15 General

15.1 Figures have been rounded off to nearest rupee.

15.2 Corresponding figures have been rearranged or reclassified wherever necessary for the purpose of comparison. However, no significant rearrangement or reclassification has been made.

Lahore



Chief Executive



Director



Chief Financial Officer

## ڈائریکٹران کی جائزہ رپورٹ

معزز حصداران

اسلام علیکم ورحمۃ اللہ وبرکاتہ

ڈائریکٹران 31 دسمبر 2018 کو مکمل ہونے والے نصف سال کیلئے غنی گلاس لمیٹڈ کے مالیاتی گوشوارے بمعہ آڈیٹران کی جائزہ رپورٹ منجوشی پیش کرتے ہیں۔

31 دسمبر 2018 کو مکمل ہونے والے نصف سال کے دوران کمپنی کی خالص آمدنی میں پچھلے سال اسی مدت میں 6.4 ارب روپے کے مقابلے میں 7.9 ارب روپے تک کا اضافہ ہوا جو کہ 24% بڑھوتری کا عکاس ہے۔ خام نفع میں گزشتہ برس اسی عرصہ میں 2 ارب روپے کے مقابلے میں 2.3 ارب روپے تک اضافہ ہوا جو کہ 14% اضافہ کی نشاندہی کرتا ہے۔ کمپنی نے پچھلے سال اسی عرصہ میں 1.2 ارب روپے کے مقابلے میں 1.7 ارب روپے کا خالص نفع کمایا جو کہ 38% اضافے کا عکاس ہے۔ فی حصص نفع میں بھی پچھلے سال اسی عرصہ میں 2.99 روپے کے مقابلے میں 4.12 روپے تک کا اضافہ ہوا۔

31 دسمبر 2017	31 دسمبر 2018	مالیاتی سرخیاں
6,352	7,855	خالص آمدنی
2,043	2,337	خام منافع
1,333	1,419	قبل از ٹیکس منافع
1,244	1,716	بعد از ٹیکس منافع
2.99	4.12	فی حصص منافع (پ)

نصف سال کے اختتام پر معیشت ڈگمگاتی دکھائی دیتی ہے۔ نصف سال کے اختتام پر بین الاقوامی ذریعہ مبادلہ کے ذخائر 5 سالوں کی چٹائی سطح پر آگئے ہیں جو تین ماہ سے کم درآمدات کیلئے کافی ہیں۔ معاشی ناہمواری کے نتیجے میں بڑھوتری کی رفتار کم ہو گئی ہے جو کہ مزید گرتی دکھائی دیتی ہے۔ نصف سال ختم ہونے پر مہنگائی کی شرح میں 6.17% تک اضافہ ہو ہے جو کہ پچھلے سال 6.5% تھی (جنوری میں یہ مزید 7.19% تک بڑھ گئی ہے) بہت سی مشکلات بشمول ڈالر کی شرح میں اضافہ، بڑھتی مہنگائی، بڑھتی ہوئی شرح سود، ملک کا بیرونی امداد پر انحصار، کرنٹ اکاؤنٹ کا بڑھتا ہوا خسارہ وغیرہ نے معیشت کو مسلسل متاثر کر رہے ہیں،

منصوبوں کی خبریں:

نوڈ اور بیورٹیج فار مافٹنس واقع ہری پور ہتار کی بڑھوتری BMR اور تعمیر نو کے منصوبے پر کام کا آغاز ہو گیا ہے اس منصوبے سے تجارتی پیداوار اس سال کے اختتام تک متوقع ہے۔

اظہار تشکر

بورڈ اور انتظامیہ فارماسیوٹیکل، نوڈ اور مشروبات کی صنعتوں کی طرف سے ہماری مصنوعات کے معیار پر اعتماد اور مسلسل تعاون پر ان کے سینئر ایگزیکٹوز کا شکریہ ادا کرتے ہیں، ہم فلوٹ گلاس کے ڈیلروں اور گاہکوں کا بھی ہماری مصنوعات پر کیے گئے اعتماد پر شکریہ ادا کرتے ہیں۔ بورڈ اپنے سپلائرز، کسٹمریکٹرز اور بیکروں کا بھی مشکور ہے۔ بورڈ اپنے تمام ملازمین کا ان کی محنت، عہدہ اور داینداری پر ان کا تہہ دل سے مشکور ہے۔



آفتاب احمد خان

ڈائریکٹر



آفتاب احمد خان

چیف ایگزیکٹو آفیسر

لاہور: 26 فروری، 2018