

بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ

In the Name of Allāh, the Most Gracious, the Most Merciful

# Ghani

An Introduction

# Group Overview

## Group Vision

To be a business role model by implementing our ideology to deliver quality and customer satisfaction in everything we do

### Business Overview

#### ➤ Ghani Glass Limited

Total 7 glass furnaces producing 1,570 MT /day  
Over 2 Billion Bottles per annum

#### ➤ RAK Ghani Glass LLC, UAE.

State of the art plant - furnace capacity 500 Million  
alpha pharmaceutical glass bottles p.a.

#### ➤ Ghani Value Glass Limited

Mirror (Silver & Aluminium) , Double Glazed Glass,  
Offline Color Coated Glass, Tempered Safety glass,  
Sand Blasting, Beveling, etc.

#### ➤ Ghani Automobiles Limited

Manufacturers of two and three wheeler vehicles

#### ➤ Ahmad Brothers & Company

Silica/Glass Sand Producer

## Introduction

- A reputed business house. Businesses – Float Glass, Container Glass, Value Added Glass, Automobiles, Mining & Real Estate.
- Over 50 Years of experience in glass business.
- First glass plants to achieve ISO 9001:2000, GMP Standards and 14001 certifications now upgraded.
- Pioneers to introduce Class 100,000 Clean Room Facility with automatic shrink wrap packaging.
- First to introduce glass packaging FSSC (food safety standards)



## Company Profile

- Flagship company of the group operating since 1994
- Two major divisions – Float and Container glass
- Over 3,000 employees
- Dominant market leader with substantial market share in Float glass and container glass businesses.
- Customer portfolio includes major multinational & national brands

## Strengths

- Economy of scale – highest market share in Pakistan
- Export competitiveness / strategic location
- Sufficient land for future expansion at all facilities
- Expertise for an international EPC contractor via greenfield float glass project in Pakistan and container glass project at Ras al Khaimah, UAE
- Strong in-house R&D for development, designing & engineering of float and container glass products

## Manufacturing Facilities

### GGL-1 Hattar KPK

Container glass  
(Pharmaceutical, Food & Beverage ) 2 modern furnaces (255 TPD)



### GGL-2 Karachi

Container glass  
(Pharmaceutical, Food & Beverage ) 3 modern furnaces (315 TPD)



### GGL-3 Shiekhpura

Float glass  
2 state of the art furnaces (1,000 TPD).



## Containers Glass Food, Beverages & Pharmaceuticals



## Float Glass Manufacturing Overview

- Two lines with 164,250 and 200,750 tons p.a. capacity – ASTM Standards
- Introduced first float line in Pakistan – record time project commissioning in 14 months
- Commissioned second 550 tons per day capacity line in June 2012 utilizing design by world leader Teco, USA – PKR 4 billion investment
- Capable to produce thicknesses from 2mm to 19mm in 12ft and 10ft sizes

## Float Glass Products Range



Ghani Clear



Ghani Green



Ghani Brown



Ghani Blue



Ghani Grey



Ghani Reflective

# Major Customers

Food, Beverages & Pharmaceuticals containers



And many more ....

# Global Reach & Local Market Share

## Global Reach – Major Export Countries



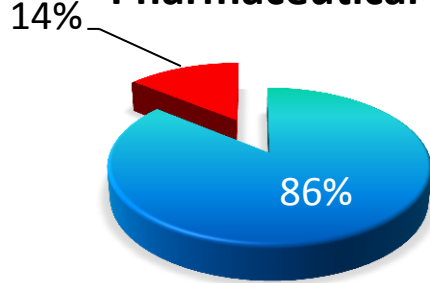
● Export Countries

- Afghanistan
- Bangladesh
- Congo
- Ghana
- Greece
- India
- Iraq
- Iran
- Indonesia
- Kuwait
- Kenya
- Malawi
- Mauritius
- Mozambique
- Nepal
- Nigeria
- Philippines
- Saudi Arabia
- South Africa
- South Korea
- Srilanka
- Tanzania
- Turkey
- UAE
- Yemen
- Zambia

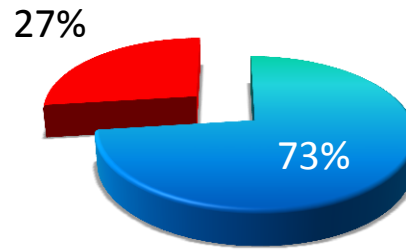
And many more ....

Local Market Share

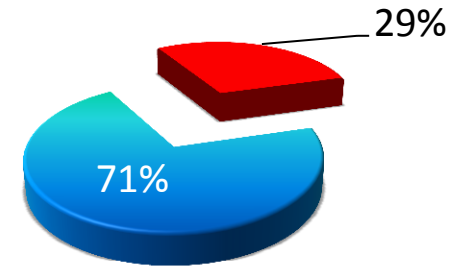
### Pharmaceutical



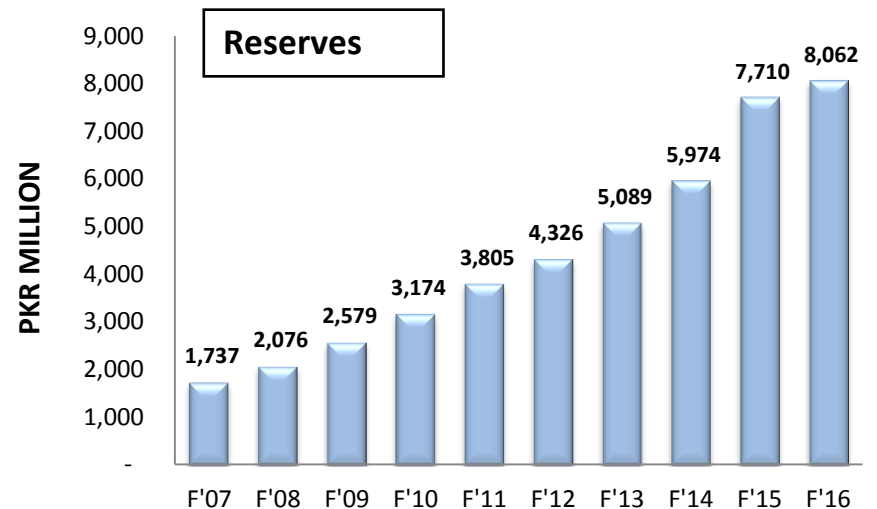
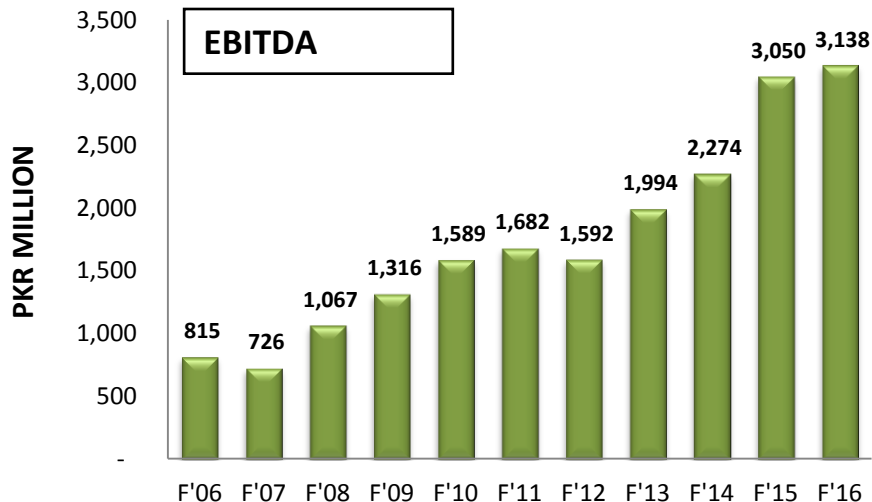
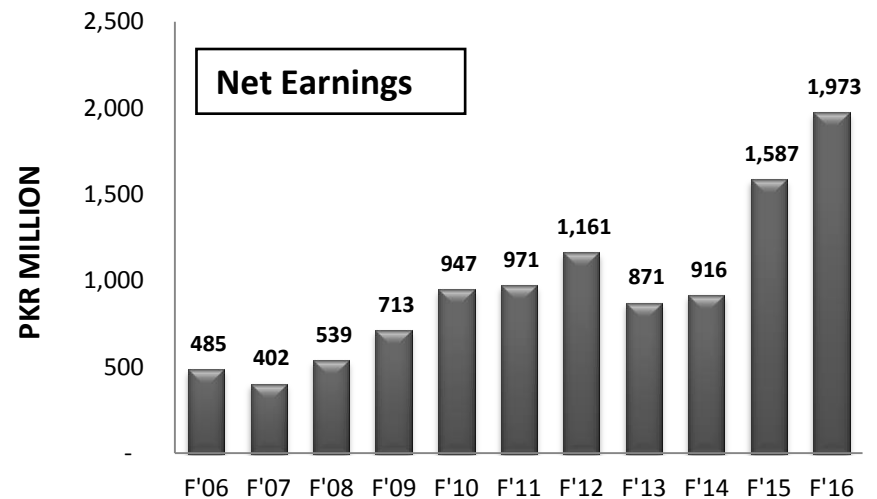
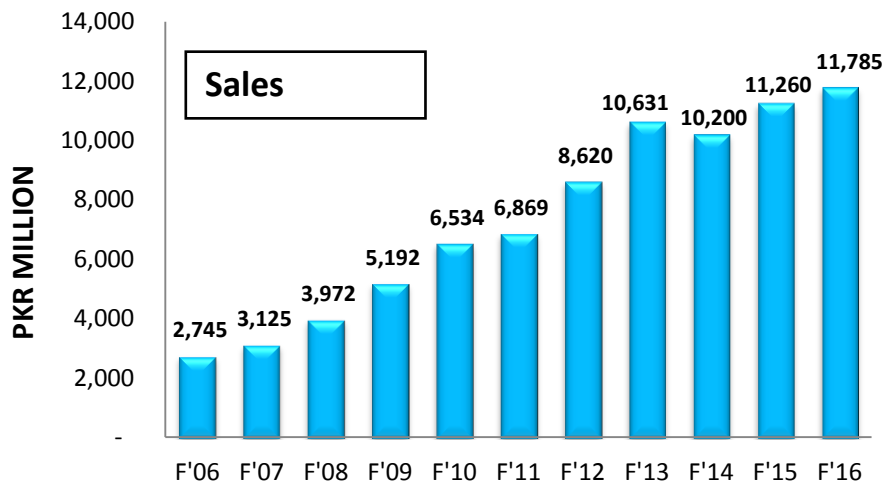
### Food & Beverage

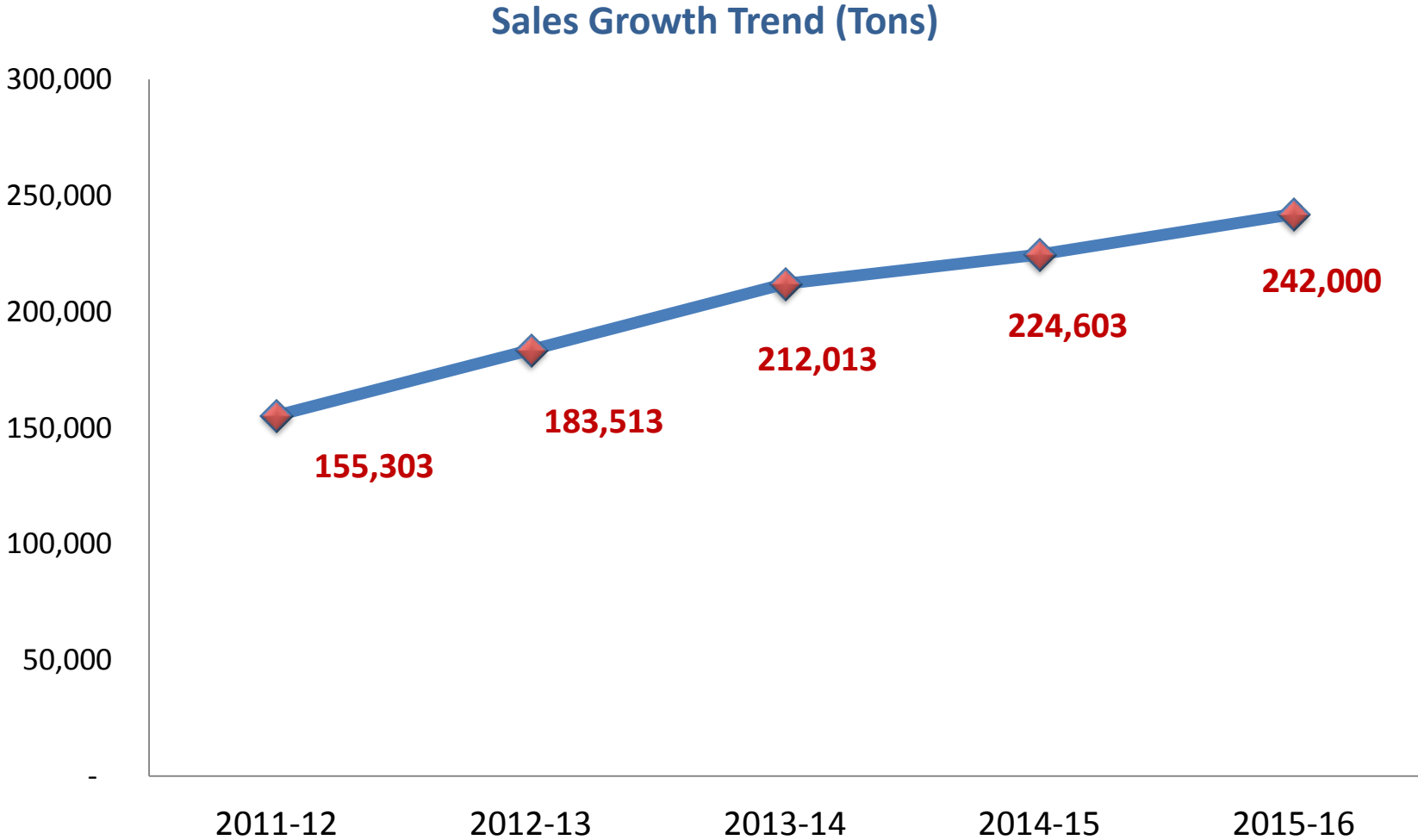


### Float Glass



# Ghani Glass Limited – Growth Record & Trend





## Project Overview

- World class equipment from Horn (Germany), Emhart (Switzerland), Zippe (Germany), Antonini (Italy) – USD 30 million investment
- 40,000 tons p.a. / 500 million standard bottles container glass plant producing alpha pharmaceutical containers as per European standards
- Lightweight bottles based upon latest NNPB technology
- Only glass plant in MENA Region with Class 100,000 Clean Room facility – one of the top 5 players in the world handling such products
- Currently serving 100+ customers, globally

## Quality Standards

- ISO 9001:2008
- ISO 14001:2004
- ISO 15378:2006 GMP
- ISO 14664-1 / Class 100,000 Clean Room Facility



A joint venture between **Ghani** ↔ **JS**

Inaugurated by The King and Ruler of Ras Al Khaimah His Highness Sheikh Saud Bin Sakr Al Qasimi



## Major Customers

- Asia Pharmaceutical, Syria
- Chemical Pharma, France
- Cooper Maroc, Morocco
- GlaxoSmithKline
- Gulf Pharmaceutical, RAK
- Hikma Group, Jordan
- JSC Chimpharma, Kazakhstan
- KINA Pharma, Ghana
- Kuwait Saudi Pharma, Kuwait
- Noble Pharmaceuticals, Turkey
- Pont Packaging, Netherlands
- Sanofi Aventis, Algeria
- SPIMACO, KSA
- SIDAL, Algeria
- Tabuk Pharma, KSA
- United Laboratories Philippines

And many more ....

## Ghani Value Glass Limited

- Commissioned project of silver mirror & tempered glass project in 2009
- Producing range of mirror (silver and aluminum coated), tempered glass, double glazed glass & off line color coated glass.
- Manufacturing as per ASTM and related international standards of production
- Plant Capacity - 25,000 tons p.a.
- Utilizing imported raw materials to achieve world class quality



## Ghani Automobile Industries Limited

- Modern manufacturing plant setup in Bhai Pheru, Punjab - started commercial production in 2005
- Manufacturing, marketing and selling 70 & 100cc motorcycles, 100cc 3 wheeler motorcycle rickshaws and 200cc CNG rickshaws nationwide.



## First Aid & Fire Safety Points

First aid medicine boxes & fire extinguishers in float markets.



## Electric Water Coolers

Safe & Filtered drinking water facilitation through electric coolers with filters plants.



## Ghani Health & Safety Camps

Free medical regular check ups and provision of safety gadgets to labor.



## Shadi Package (Marriage Assistance)

Assistance to deserving labor class for marriages of their daughters.



## Other CSR Programs

→ **Over PKR 100 Million spent on CSR programs yearly.**

→ **Message Foundation School, Izmir Town.**

Over 1,000 students . Deserving students given free education.

→ **Assistance to flood and earthquake victims:**

Provision of independent, ration, & clothing to victims.

→ **Jamia tul Ghani, Sheikhpura**

Imparting basic education of Quran & Hadis, Tajweed & Aalim course along with technical training.

→ **Al Ghani Trust School, Pasroor.**

Over 175 students getting free education till Metric level.

→ **Education & Financial Assistance for convicts in Jails**

→ **Ghani Ikraam Dastarkhawan:**

Free meals to over 3,000 persons daily.

→ **Iftikhar Ghani Trust Dispensary**

Over 100 non affording patients given medial care daily.

→ **Environment Protection:** All Plants ISO 14001:2004 certified.

## Fund Bara-e-Hadsat (Accidental Fund)

Financial assistance to deserving labor class injured during glass handling





## Float Glass Project in Georgia



CEO & Director Ghani Group can be seen with the Prime Minister of Georgia, exploring possibilities for the investment in float glass business.

Many projects in the pipeline at national level including mega glass table ware project and several other projects in various sectors being taken up as a part of business expansion plans, creating employment opportunities NWD.



## Float Glass Project in Nigeria



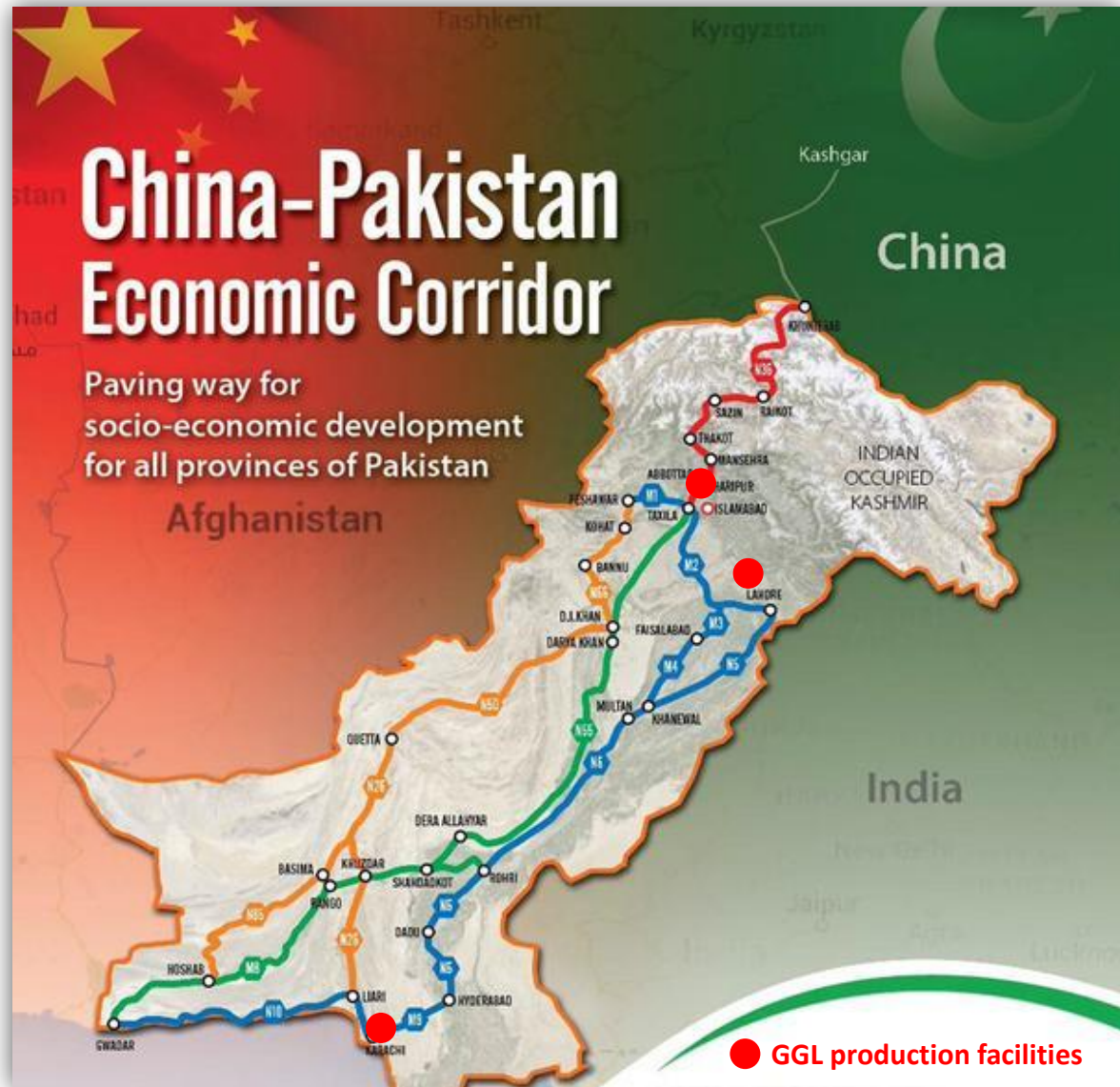
- Project cost over US\$ 110 Million
- 500 tons per day float glass production capacity in various thicknesses
- Complete variety of float glass will be manufactured
- Completion time – 24 months
- Plant & machinery being procured from world leading manufacturers

Fast pace development of new industry in CPEC region



GGL production facility at Hattar – KPK

- 5 years income tax holiday in the region to support new industry development
- No gas load shedding for industries in the CPEC region
- Sufficient land available for current and future development of industries



# Ghani

