

**Ghani**

Half Year  
Financial Statements  
**2017-18**



**Ghani Glass Limited**

**REINFORCING  
TRUST**



## Corporate Information

<b>Board of Directors</b>	<p>Mr. Zaid Ghani          Mr. Imtiaz Ahmad Khan          Mr. Anwaar Ahmad Khan          Mr. Aftab Ahmad Khan          Mrs. Rubina Imtiaz          Mrs. Reema Anwaar          Mrs. Ayesha Aftab          Mr. Junaid Ghani          Mr. Jubair Ghani          Mr. Hamza Ghani          Mr. Moeez Ghani          Mr. Ibrahim Ghani          Mr. Ayub Sadiq          Mr. Shamim Ahmed          Mr. Junaid Shamim          Mr. Ovais Shamim          Mr. Jawed Zia (Nominee EOBI)</p>	<p>Chairman          Chief Executive Officer          Deputy Chief Executive Officer          Deputy Chief Executive Officer</p>
<b>Audit Committee</b>	<p>Mr. Ayub Sadiq          Mr. Zaid Ghani          Mr. Hamza Ghani</p>	<p>Chairman          Member          Member</p>
<b>HR &amp; R Committee</b>	<p>Mr. Ayub Sadiq          Mr. Anwaar Ahmad Khan          Mr. Zaid Ghani</p>	<p>Chairman          Member          Member</p>
<b>Chief Financial Officer</b>	Mr. Umer Farooq Khan	
<b>Company Secretary</b>	Hafiz Mohammad Imran Sabir	
<b>Auditors</b>	KPMG Taseer Hadi & Co. Chartered Accountants	
<b>Legal Advisor</b>	Ally Law Associates	Corporate Consultants
<b>Share Registrar</b>	Corplink (Pvt) Ltd Wings Arcade, 1-K Commercial Area Model Town, Lahore, Pakistan Phones : (042) 35916714, 35916719 Fax : (042) 35869037	<ul style="list-style-type: none"> <li>EY Ford Rhodes Chartered Accountants</li> </ul>
<b>Bankers</b>	<p>Albaraka Islamic Bank          Allied Bank Limited          Askari Bank Limited          Bank Alfalah Limited, IBD          Bank Al-Habib Limited          Bank Islami Pakistan Limited          Faysal Bank Limited, IBD          First Women Bank Limited          Habib Metropolitan Bank Limited, IBD          MCB Bank Limited, IBD          MCB Islamic Bank Limited          National Bank of Pakistan          SME Bank Limited          Soneri Bank Limited          Standard Chartered Bank Limited, IBD          The Bank of Punjab          Dubai Islamic Bank Limited          Habib Bank Limited          Meezan Bank Limited          United Bank Limited</p>	

**Head Office & Registered Office**

40-L Model Town  
Lahore, Pakistan  
UAN : (042) 111 949 949  
Fax : (042) 35172263  
E-mail : [info@ghaniglass.com](mailto:info@ghaniglass.com)  
<http://www.ghaniglass.com>

**Marketing Office**

12 D/5, Chandni Chowk  
KDA Scheme No. 7-8  
Karachi - 74000  
UAN : (021) 111 949 949  
Fax : (021) 34926349  
E-mail : [marketing@ghaniglass.com](mailto:marketing@ghaniglass.com)

**GGL Plant-1 & Regional Marketing Office-North**

22 km Haripur Taxila Road, (From Haripur)  
Thesil & District Haripur (KPK)  
Phones : (0995) 639236-40 & (0995) 539063-65  
Fax : (0995) 639067

**GGL Plant-2**

H-15, Landhi Industrial Area  
Karachi-74000  
Phone : (021) 35020761-63  
Fax : (021) 35020280

**GGL Plant-3**

29-km Lahore Sheikhpura Road,  
District Sheikhpura  
Phones : (056) 3406810-11  
Fax : (056) 3406795  
Email : [ghanifloat@ghaniglass.com](mailto:ghanifloat@ghaniglass.com)

## Directors' Report

Dear Shareholders,

Assalam-o-Alaikum wa Rahmatullah wa Barakatohu.

The Board of Directors of Ghani Glass Limited is pleased to present the Financial Statements of the Company for the half year ended December 31, 2017 along with review report of auditors thereon.

During the half year ended December 31, 2017, the Company has recorded Net Profit of Rupees 1.2 billion against Rupees 953 million for the same period of the last year reflecting an increase of 30%. The Net Profit translates into earning per share (*basic & diluted*) of Rupees 2.97 (December 2016:2.29). Net Sale of the Company has increased to Rupees 6.4 billion as compared to Rupees 5.8 billion in the corresponding period of the last year. Gross Profit has increased to Rupees 2 billion as compared to Rupees 1.9 billion for the same period of last year.

### Financial Performance

	December 31, 2017	December 31, 2016
	(Rupees in million)	
<b>Net Sales</b>	6,352	5,841
<b>Gross Profit</b>	2,043	1,908
<b>Profit before Tax</b>	1,333	1,235
<b>Profit after Tax</b>	1,235	953
<b>Earning per Share (Rupees)</b>	2.97	2.29

### Future Outlook

The work on new float glass project having production capacity of 450 tons-extendable up to 500 tons per day is in full swing. The project will be in commercial operation soon Insha ALLAH.

### Interim Dividend

The Board of Directors in their meeting held on February 26, 2018 has approved second interim cash dividend @ Rupee 1 per shares i.e. 10% (*in addition to first interim cash dividend @ Rupees 2 per shares i.e. 20% already paid*) for the year ending June 30, 2018.

### Acknowledgment


The Board and the management would like to thank senior executives of Pharmaceutical, food and beverage industries for their continuous support and confidence on our quality products. Thanks are also due to our dealers and customers of float glass for their trust reposed on our quality products. The Board also appreciates the cooperation of our suppliers, contractors and bankers.

The Board acknowledges and puts on record its sincere appreciation for all employees of the Company for their hard work, commitment and loyalty.

On behalf of the Board of Directors

Lahore: February 26, 2018

  
**Imtiaz Ahmed Khan**  
Chief Executive Officer

  
**Anwaar Ahmed Khan**  
Director

# Auditors' Report

to the Members on Review of Condensed Interim Financial Information

## Introduction

We have reviewed the accompanying condensed interim balance sheet of Ghani Glass Limited ("the Company") as of 31 December 2017 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim cash flow statement together with notes forming part thereof for the six months period then ended (here-in-after referred to as "the interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

## Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as at and for the six months period ended 31 December 2017 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

The figures for the quarter ended 31 December 2017 and 31 December 2016 in the condensed interim profit and loss account and condensed interim statement of comprehensive income have not been reviewed and we do not express a conclusion thereon.

Lahore : February 26, 2018



**KPMG Taseer Hadi & Co.**  
**Chartered Accountants**  
**(Kamran Iqbal Yousafi)**

# Condensed Interim Balance Sheet (Un-audited)

As at 31 December, 2017

	Note	Un-audited 2017 December Rupees	Audited 2017 June Rupees
<b>ASSETS</b>			
<b><u>Non-Current assets</u></b>			
Property, plant and equipment	5	8,131,573,166	7,563,935,436
Intangible assets		24,956,986	24,144,794
Investment in associate	6	965,797,741	848,428,142
Long term deposits		25,528,617	24,250,017
		<b>9,147,856,510</b>	<b>8,460,758,389</b>
<b><u>Current assets</u></b>			
Stores, spares and other consumables		771,834,130	557,920,140
Stock-in-trade		1,834,986,272	1,680,655,030
Trade debtors	7	1,940,703,648	1,888,101,415
Advances		721,349,452	433,190,410
Short term investment		109,629,012	10,994,500
Other receivables		-	136,229,035
Cash and bank balances		2,258,102,087	2,419,360,492
		<b>7,636,604,601</b>	<b>7,126,451,022</b>
		<b>16,784,461,111</b>	<b>15,587,209,411</b>
<b>EQUITY AND LIABILITIES</b>			
<b><u>Share capital and reserves</u></b>			
Authorized share capital 600,000,000 (2017: 600,000,000) ordinary shares of Rs. 10 each		<b>6,000,000,000</b>	<b>6,000,000,000</b>
Issued, subscribed and paid up capital	8	4,165,712,820	2,192,480,430
Subscription money against right issue		-	1,281,193,600
Reserves		7,864,426,942	7,406,829,218
		<b>12,030,139,762</b>	<b>10,880,503,248</b>
<b><u>Non-current liabilities</u></b>			
Deferred taxation		1,237,900,621	1,255,655,922
		<b>1,237,900,621</b>	<b>1,255,655,922</b>
<b><u>Current liabilities</u></b>			
Trade and other payables		3,400,306,842	3,349,325,769
Provision for taxation		116,113,886	101,724,472
		<b>3,516,420,728</b>	<b>3,451,050,241</b>
<b>Contingencies and commitments</b>	9		
		<b>16,784,461,111</b>	<b>15,587,209,411</b>

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

Lahore



Chief Executive



Director



Chief Financial Officer

## Condensed Interim Profit and Loss Account (Un-audited)

For the quarter and half year ended 31 December 2017

	Note	Quarter ended		Half year ended	
		31 December 2017	31 December 2016	31 December 2017	December 2016
Rupees					
Sales - net	10	3,621,602,992	3,405,535,093	6,351,902,756	5,841,182,379
Cost of sales	11	(2,538,281,148)	(2,316,159,920)	(4,308,764,420)	(3,933,137,013)
<b>Gross profit</b>		<b>1,083,321,844</b>	<b>1,089,375,173</b>	<b>2,043,138,336</b>	<b>1,908,045,366</b>
General and administrative expenses		(217,820,062)	(186,272,848)	(323,665,837)	(290,970,046)
Selling and distribution expenses		(235,101,379)	(221,613,143)	(391,466,230)	(373,806,208)
Other expenses		(49,179,225)	(50,929,849)	(100,124,358)	(91,605,777)
Other income		35,872,445	21,636,677	49,941,134	28,614,141
		(466,228,221)	(437,179,163)	(765,315,291)	(727,767,890)
<b>Operating profit</b>		<b>617,093,623</b>	<b>652,196,010</b>	<b>1,277,823,045</b>	<b>1,180,277,476</b>
Finance cost		(6,219,293)	(1,313,022)	(6,631,102)	(4,767,803)
Share of profit of associate		34,779,266	35,311,877	61,851,788	59,515,454
<b>Profit before taxation</b>		<b>645,653,596</b>	<b>686,194,865</b>	<b>1,333,043,731</b>	<b>1,235,025,127</b>
Taxation		108,528,000	(151,079,811)	(97,821,254)	(282,236,482)
<b>Profit after taxation</b>		<b>754,181,596</b>	<b>535,115,054</b>	<b>1,235,222,477</b>	<b>952,788,645</b>
Earnings per share - basic and diluted		<b>1.81</b>	<b>1.28</b>	<b>2.97</b>	<b>2.29</b>

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

Lahore



Chief Executive



Director



Chief Financial Officer

# Statement of Comprehensive Income (Un-audited)

For the quarter and half year ended 31 December 2017

	Quarter ended		Half year ended	
	31 December 2017	31 December 2016	31 December 2017	31 December 2016
	Rupees			
<b>Profit for the period</b>	<b>754,181,596</b>	535,115,054	<b>1,235,222,477</b>	952,788,645
<i>Items that may be subsequently reclassified to profit or loss:</i>				
Share of other comprehensive income of associate- exchange translation reserve	<b>55,517,811</b>	816,792	<b>55,517,811</b>	816,792
<b>Total comprehensive income for the period</b>	<b>809,699,407</b>	535,931,846	<b>1,290,740,288</b>	953,605,437

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

Lahore



Chief Executive



Director



Chief Financial Officer

# Condensed Interim Cash Flow Statement (Un-audited)

For the half year ended 31 December 2017

## Cash flows from operating activities

Profit before taxation

*Adjustments for non cash and other items:*

Depreciation  
Amortization  
Finance cost  
Capital gain  
Provision for doubtful debts  
(Gain) / Loss on sale of fixed asset  
Share of profit of associate  
Unrealized gain on re-measurement of investments  
Workers' profit participation fund  
Workers' welfare fund

## **Operating profit before working capital changes**

*(Increase)/decrease in current assets:*

Stores and spares  
Stock in trade  
Trade debtors  
Other receivables  
Advances

*Increase/(decrease) in current liabilities:*

Trade and other payables

## **Cash generated from operations**

Finance cost paid  
Taxes paid  
Worker's welfare fund and Workers' profit participation fund paid

## **Net cash generated from operating activities**

## Cash flows from investing activities

Fixed capital expenditure  
Proceeds from sale of fixed assets  
Short term investments  
Dividend from associate  
Long term deposits and prepayments  
**Net cash used in investing activities**

## Cash flows from financing activities

Security deposits  
Subscription money receipt against right issue  
Dividend paid

## **Net cash generated from financing activities**

**Net (decrease) / increase in cash and cash equivalents during the period**

**Cash and cash equivalents at the beginning of the period**

**Cash and cash equivalents at the end of the period**

Half Year Ended	
December 2017 Rupees	December 2016 Rupees
1,333,043,731	1,235,025,127
359,064,845	369,740,941
1,585,663	-
6,631,102	4,767,803
1,383,673	-
(4,749,736)	24,075,324
(2,614,544)	1,992,403
(61,851,788)	(59,515,454)
(1,383,673)	(702,500)
72,522,013	66,331,545
27,558,365	25,274,232
398,145,920	431,964,294
1,731,189,651	1,666,989,421
(213,913,990)	(19,456,832)
(154,331,242)	(406,271,908)
(47,852,497)	(195,423,832)
136,229,035	99,008,178
(288,159,042)	(151,180,741)
50,981,073	408,806,383
(517,046,663)	(264,518,752)
1,214,142,988	1,402,470,669
(6,631,102)	(4,767,803)
83,706,991	(107,972,626)
(37,685,958)	(208,593,041)
39,389,931	(321,333,470)
1,253,532,919	1,081,137,199
(932,320,928)	(337,989,055)
5,835,043	1,915,000
(97,250,839)	(100,000,000)
-	28,505,600
(1,278,600)	-
(1,025,015,324)	(407,568,455)
(1,278,600)	-
692,038,790	-
(1,251,939,415)	(618,931,520)
(561,179,225)	(618,931,520)
(332,661,630)	54,637,224
2,419,360,492	707,749,716
2,258,102,087	762,386,940

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

Lahore

Chief Executive

Director

Chief Financial Officer

# Condensed Interim Statement of Changes in Equity (Un-audited)

For the half year ended 31 December 2017

	Rupees					Total		
	Share capital	Subscription money against right issue	Capital reserve Reserve created under scheme of amalgamation	Merger reserve	Share premium		Exchange translation reserve	Revenue reserve Unappropriated profit
Balance as at 01 July 2016 - audited	2,192,480,430	-	365,464,087	427,419,290	75,000,000	125,005,569	7,068,899,714	10,254,269,090
<b>Total Comprehensive Income for the period</b>	-	-	-	-	-	816,792	952,788,645	952,788,645
Profit for the period	-	-	-	-	-	-	-	816,792
Other comprehensive income	-	-	-	-	-	-	-	952,788,645
<b>Transaction with owners of the company recognized directly in equity</b>	-	-	-	-	-	-	-	952,788,645
Final cash dividend @ Rs. 2.5 per share for the year ended 30 June 2016	-	-	-	-	-	-	(548,120,108)	(548,120,108)
Interim cash dividend @ Rs. 1.5 per share for the period ended 31 December 2016	-	-	-	-	-	-	(328,872,065)	(328,872,065)
Balance as at 31 December 2016	<b>2,192,480,430</b>	-	<b>365,464,087</b>	<b>427,419,290</b>	<b>75,000,000</b>	<b>125,005,569</b>	<b>7,144,696,186</b>	<b>10,530,892,554</b>
Balance as at 01 July 2017	2,192,480,430	1,281,193,600	365,464,087	427,419,290	75,000,000	127,613,522	6,411,332,319	10,880,503,248
<b>Total Comprehensive Income for the period</b>	-	-	-	-	-	-	-	1,235,222,477
Profit for the period	-	-	-	-	-	55,517,811	-	1,235,222,477
Other comprehensive income	-	-	-	-	-	55,517,811	-	55,517,811
<b>Transaction with owners of the company recognized directly in equity</b>	-	-	-	-	-	-	-	1,290,740,288
Subscription money against right issue received	-	692,038,790	-	-	-	-	-	692,038,790
Cash dividend @ Rs. 2.0 per share for the period ended 30 September 2017	1,973,232,390	(1,973,232,390)	-	-	-	-	(833,142,564)	(833,142,564)
Issue of right shares	-	-	-	-	-	-	-	-
Balance as at 31 December 2017	<b>4,165,712,820</b>	-	<b>365,464,087</b>	<b>427,419,290</b>	<b>75,000,000</b>	<b>183,131,333</b>	<b>6,813,412,232</b>	<b>12,030,199,762</b>

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

  
Chief Executive

  
Director

  
Chief Financial Officer

Lahore

Half Year December 2017

# Notes to the Condensed Interim Financial Information

(Un-audited)

For the half year ended 31 December 2017

## 1 Status and nature of business

Ghani Glass Limited ('the Company') was incorporated in Pakistan in 1992 as a public limited company under the repealed Companies Ordinance, 1984 and is listed on Pakistan Stock Exchange Limited. The registered office of the Company is located at 40 - L, Model Town Extension, Lahore. The Company is engaged in the business of manufacturing and sale of glass containers, glass tubing and float glass of different types.

## 2 Basis of preparation

### 2.1 Statement of Compliance

**2.1.1** This condensed interim financial information of the Company for the six months period ended 31 December 2017 has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - Interim Financial Reporting and provisions of and directives issued under the repealed Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the repealed Companies Ordinance, 1984 have been followed.

On 30 May 2017, the Companies Act, 2017 was enacted which replaced the Companies Ordinance, 1984 ('repealed Ordinance'). However, the Securities and Exchange Commission of Pakistan vide its circular 23 dated 04 October 2017, has advised and clarified that the Companies whose financial year, including quarterly and interim period, closes on or before December 31, 2017 shall prepare their financial statements in accordance with the provisions of the repealed Ordinance.

This condensed interim financial information is unaudited and is being submitted to the shareholders as required under Section 245 of the repealed Companies Ordinance, 1984 (section 237 of the Companies Act, 2017) and the Listing Regulations of Pakistan Stock Exchange Limited.

**2.1.2** This condensed interim financial information comprises the condensed interim balance sheet of the Company as at 31 December 2017 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity together with the notes forming part thereof.

**2.1.3** This condensed interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements for the year ended 30 June 2017.

**2.1.4** The comparative balance sheet presented in this condensed interim financial information has been extracted from the audited financial statements of the Company for the year ended 30 June 2017, whereas comparative condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity of the Company have been extracted from the condensed interim financial information for the period ended 31 December 2016.

### 2.2 Functional and presentation currency

This condensed interim financial information is presented in Pakistan Rupees which is also the Company's functional currency.

## 3 Use of judgments and estimates

The preparation of the condensed interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. In preparing the condensed interim financial information, the significant judgements made by the management in applying accounting policies and the key sources of estimates were the same as those applied to the annual financial statements of the Company for the year ended 30 June 2017.

#### 4 Significant accounting policies

The accounting policies adopted for the preparation of the condensed interim financial information are the same as those applied in the preparation of the annual financial statements of the Company for the year ended 30 June 2017. The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after 01 January 2018.

- Amendments to IFRS 2 - Share-based Payments clarify the accounting for certain types of arrangements and are effective for annual periods beginning on or after 01 January 2018.
- Transfers of Investment Property (Amendments to IAS 40 'Investment Property') are effective for annual periods beginning on or after 01 January 2018.
- Annual improvements to IFRS standards 2014-2016 cycle. The new cycle of improvements addresses improvements to following approved accounting standards.
- Amendments to IAS 28 'Investment in Associates and Joint Ventures' (effective for annual periods beginning on or after 01 January 2018).
- IFRIC 22 'Foreign Currency Transactions and Advanced Consideration' is effective for annual periods beginning on or after 01 January 2018.
- IFRS 15 'Revenue from Contract with Customers' is effective for annual periods beginning on or after 01 July 2018.
- IFRS 9 'Financial Instruments' is effective for annual periods beginning on or after 01 July 2018.
- IFRIC 23 'Uncertainty over Income Tax Treatments' is effective for annual periods beginning on or after 01 January 2019.
- Amendments to IFRS 9 - Financial Instruments clarify the accounting for certain types of arrangements and are effective for annual periods beginning on or after 01 January 2019.
- Annual improvements to IFRS standards 2015-2017 cycle are effective for annual periods beginning on or after 01 January 2019.

In addition, the Companies Act, 2017 applicable from 01 January 2018 requires certain additional disclosures and Section 235 of the repealed Companies Ordinance, 1984 relating to treatment of surplus arising out of revaluation of assets has not been carried forward in the Companies Act, 2017. The said change is not likely to have an impact on the Company's financial statement.

		<b>Un-audited 31 December 2017 Rupees</b>	<b>Audited 30 June 2017 Rupees</b>
<b>5 Property, plant and equipment</b>	<i>Note</i>		
Operating assets	5.1	<b>6,953,127,436</b>	6,986,327,484
Capital work in progress	5.2	<b>1,178,445,730</b>	577,607,952
		<b>8,131,573,166</b>	7,563,935,436
<b>5.1 Operating assets</b>			
Net book value at the beginning of the period / year		<b>6,986,327,484</b>	7,334,848,764
Additions during the period / year		<b>329,085,296</b>	401,102,369
Disposals during the period / year (at book value)		<b>(3,220,499)</b>	(6,408,959)
Depreciation charged during the period / year		<b>(359,064,845)</b>	(743,214,690)
		<b>6,953,127,436</b>	6,986,327,484
<b>5.2 Capital work in progress</b>			
Opening capital work in progress		<b>577,607,952</b>	313,596,502
Additions during the period / year		<b>752,711,999</b>	354,190,200
Transfer during the period / year		<b>(151,874,221)</b>	(90,178,750)
		<b>1,178,445,730</b>	577,607,952

## 6 Investment in associate

### Rak Ghani Glass LLC

RAK Ghani Glass LLC, a limited liability company registered with the Ras Al Khaimah Investment Authority in United Arab Emirates engaged in the business of container glass manufacturing. At the end of the current period, Company holds 49.934% (2017: 49.934%) interest in the entity. RAK Ghani Glass is not publicly listed.

	<i>Note</i>	<b>Un-audited 31 December 2017 Rupees</b>	Audited 30 June 2017 Rupees
21,971 (2017:21,971) fully paid ordinary Shares of AED 1,000 each	6.1	<b>965,797,741</b>	848,428,142
<b>6.1 Movement in equity instruments of associated company is as follows:</b>			
Balance at start of the period / year		<b>848,428,142</b>	838,271,665
<i>Share of total comprehensive income:</i>			
- Profit for the period / year		<b>61,851,788</b>	92,641,510
- Other comprehensive income		<b>55,517,811</b>	2,607,953
		<b>117,369,599</b>	95,249,463
Dividend for the period / year		-	(85,092,986)
Balance at the end of the period / year		<b>965,797,741</b>	848,428,142

The Company's share of the results of its associated company, and its share of the assets, liabilities and revenue is as follows:

	<b>31 December 2017 (Un-audited)</b>			
	Assets	Liabilities	Revenue (July-17 to Dec-17)	Profit
<b>Percentage interest held</b>	-----R u p e e s-----			
<b>49.934%</b>	<b>3,265,789,016</b>	<b>1,200,093,124</b>	<b>2,460,248,524</b>	<b>123,867,081</b>
	<b>30 June 2017 (Audited)</b>			
	Assets	Liabilities	Revenue	Profit
<b>Percentage interest held</b>	-----R u p e e s-----			
<b>49.934%</b>	3,214,533,615	1,199,622,650	2,462,074,807	185,527,917

	<i>Note</i>	<b>Un-audited 31 December 2017</b>	Audited 30 June 2017
<b>7 Trade debtors</b>			
<i>Local</i>			
Secured - considered good		<b>215,576,348</b>	217,988,007
<i>Unsecured</i>			
Considered good		<b>1,661,166,285</b>	1,583,596,236
Considered doubtful		<b>29,634,024</b>	24,945,136
		<b>1,690,800,309</b>	1,608,541,372
Provision for doubtful debts	7.1	<b>(29,634,024)</b>	(24,945,136)
		<b>1,876,742,633</b>	1,801,584,243
<i>Foreign</i>			
Considered good		<b>63,961,015</b>	86,517,172
Considered doubtful		<b>24,136,172</b>	24,075,324
		<b>88,097,187</b>	110,592,496
Provision for doubtful debts	7.1	<b>(24,136,172)</b>	(24,075,324)
		<b>63,961,015</b>	86,517,172
		<b>1,940,703,648</b>	1,888,101,415
<b>7.1 Provision for doubtful debts</b>			
Balance at the start of the period / year		<b>49,020,460</b>	15,306,479
Provision for the period / year		<b>4,749,736</b>	33,713,981
Balance at the end of the period / year		<b>53,770,196</b>	49,020,460

## 8 Issued, subscribed and paid up capital

	(Un-audited) 31 December 2017	(Audited) 30 June 2017	(Un-audited) 31 December 2017	(Audited) 30 June 2017
	Number of Shares		Rupees	
Ordinary shares of Rs.10 each fully paid in cash	302,551,845	105,228,606	3,025,518,450	1,052,286,060
Ordinary shares of Rs.10 each issued under the scheme of amalgamation	41,992,566	41,992,566	419,925,660	419,925,660
Ordinary shares of Rs.10 each issued as fully paid bonus shares	72,026,871	72,026,871	720,268,710	720,268,710
	<b>416,571,282</b>	<b>219,248,043</b>	<b>4,165,712,820</b>	<b>2,192,480,430</b>

## 9 Contingencies and commitments

### Contingencies

9.1 There has been no material change in contingencies from previously published annual financial statement of the Company for the year ended 30 June 2017.

### Commitments

9.2 Aggregate amount of bank guarantees issued by banks outstanding as at balance sheet date is of Rs. 1,130.94 million (2017: Rs. 1,148.45 million).

9.3 Letters of credit for import of materials and stores outstanding as at balance sheet date amounts to Rs. 899.59 million (2017: Rs. 1,541.47 million).

## 10 Sales - net

	Quarter ended - unaudited		Half year ended - unaudited	
	31 December 2017	31 December 2016	31 December 2017	31 December 2016
Local sales	4,357,646,682	4,116,186,828	7,657,073,766	6,975,175,472
Less: Sales tax	(634,440,421)	(607,422,686)	(1,124,926,582)	(1,030,392,351)
Sales return, discounts and commissions	(241,155,602)	(170,315,498)	(384,304,375)	(292,348,973)
	<b>(875,596,023)</b>	<b>(777,738,184)</b>	<b>(1,509,230,957)</b>	<b>(1,322,741,324)</b>
Local sales - net	3,482,050,659	3,338,448,644	6,147,842,809	5,652,434,148
Export sales	139,552,333	68,173,150	204,059,947	189,834,932
Less: Sales return	-	(1,086,701)	-	(1,086,701)
Export sales - net	139,552,333	67,086,449	204,059,947	188,748,231
	<b>3,621,602,992</b>	<b>3,405,535,093</b>	<b>6,351,902,756</b>	<b>5,841,182,379</b>

## 11 Cost of sales

Raw material consumed	763,548,531	653,966,741	1,386,278,463	1,304,299,634
Packing material consumed	165,059,388	185,415,383	322,547,728	352,791,463
Stores and spares consumed	85,066,177	53,502,609	156,962,194	123,059,971
Other factory overheads	1,347,016,119	1,309,163,044	2,602,440,075	2,575,139,176
	<b>2,360,690,215</b>	<b>2,202,047,777</b>	<b>4,468,228,460</b>	<b>4,355,290,244</b>
<i>Work in process:</i>				
Opening balance	-	77,934,309	75,981,370	77,934,309
Closing balance	(2,632,577)	(787,925)	(81,583,655)	(78,951,078)
	<b>(2,632,577)</b>	<b>77,146,384</b>	<b>(5,602,285)</b>	<b>(1,016,769)</b>
	<b>2,358,057,638</b>	<b>2,279,194,161</b>	<b>4,462,626,175</b>	<b>4,354,273,475</b>
<i>Finished goods:</i>				
Opening balance	358,758,921	568,179,215	1,124,888,825	1,167,147,856
Add purchases	40,597,435	-	40,597,435	-
Closing balance	(219,132,846)	(531,213,456)	(1,319,348,015)	(1,588,284,318)
	<b>180,223,510</b>	<b>36,965,759</b>	<b>(153,861,755)</b>	<b>(421,136,462)</b>
	<b>2,538,281,148</b>	<b>2,316,159,920</b>	<b>4,308,764,420</b>	<b>3,933,137,013</b>

## 12 Financial instruments - Fair values and risk management

### 12.1 Fair value measurement of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date

Underlying the definition of fair value is the presumption that the company is a going concern and there is no intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis

IFRS 13 'Fair Value Measurement' requires the company to classify fair value measurements and fair value hierarchy that reflects the significance of the inputs used in making the measurements of fair value hierarchy has the following levels

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset either directly (i.e. derived from prices) (Level 2)
- Inputs for the asset or liability that are not based on observable market data (i.e. unadjusted) inputs (Level 3)

Transfer between levels of the fair value hierarchy are recognised at the end of the reporting period during which the changes have occurred.

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value

	Carrying amount			Fair value			
	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
<b>31 December 2017 - Un Audited</b>							
<i>Financial assets - not measured at fair value</i>							
Long term deposits	25,528,617	-	25,528,617	-	-	-	-
Trade debts	1,940,703,648	-	1,940,703,648	-	-	-	-
Advances	721,349,452	-	721,349,452	-	-	-	-
Cash and bank balances	2,258,102,087	-	2,258,102,087	-	-	-	-
<i>Financial assets - measured at fair value</i>							
Short term investments	109,629,012	-	109,629,012	109,629,012	-	-	109,629,012
	<b>5,055,312,816</b>	<b>-</b>	<b>5,055,312,816</b>	<b>109,629,012</b>	<b>-</b>	<b>-</b>	<b>109,629,012</b>
<i>Financial liabilities - not measured at fair value</i>							
Trade and other payables	-	3,400,306,842	3,400,306,842	-	-	-	-
	<b>-</b>	<b>3,400,306,842</b>	<b>3,400,306,842</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>30 June 2017</b>							
<i>Financial assets - not measured at fair value</i>							
Long term deposits	24,250,017	-	24,250,017	-	-	-	-
Trade debts	1,888,101,415	-	1,888,101,415	-	-	-	-
Advances	433,190,410	-	433,190,410	-	-	-	-
Cash and bank balances	2,419,360,492	-	2,419,360,492	-	-	-	-
<i>Financial assets - measured at fair value</i>							
Short term investments	10,994,500	-	10,994,500	10,994,500	-	-	10,994,500
	<b>4,775,896,834</b>	<b>-</b>	<b>4,775,896,834</b>	<b>10,994,500</b>	<b>-</b>	<b>-</b>	<b>10,994,500</b>
<i>Financial liabilities - not measured at fair value</i>							
Trade and other payables	-	3,349,325,769	3,349,325,769	-	-	-	-
	<b>-</b>	<b>3,349,325,769</b>	<b>3,349,325,769</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

### 13 Transactions with related parties

The related parties comprise of associated undertakings, staff retirement fund, directors and key management personnel and their associates. Transactions with related parties have been given below:

Related party	Nature of transactions	Half year ended - unaudited	
		31 December 2017	31 December 2016
		Rupees	Rupees
<b><u>Associates</u></b>			
Ghani Value Glass Limited	Sales gross	232,731,843	202,893,375
	Purchases	-	4,241,445
RAK Ghani Glass LLC	Dividend received	28,076,023	28,505,600
	Expenses incurred on behalf of RGG LLC	1,349,746	1,280,229
	Reimbursement of expenses	22,877,334	-
Health Tek (Private) Limited	Sales	4,012,783	4,019,494
Sami Pharmaceutical (Private) Limited	Sales	114,938,195	89,157,543
Provident fund	Payment to provident fund	67,715,340	55,423,850
<b><u>Key Management Personnel</u></b>			
Chief Executive and Directors	Salary and Other Benefits	230,180,205	156,111,791

The above transactions were carried out at agreed terms and on an arm's length basis, in accordance with the Company's policy.

### 14 Date of authorization

This unaudited condensed interim financial information for the half year ended 31 December 2017 was authorized for issue by the Board of Directors on February 26, 2018.

### 15 General

15.1 Figures have been rounded off to nearest rupee.

15.2 Corresponding figures have been rearranged or reclassified wherever necessary for the purpose of comparison. However, no significant rearrangement or reclassification has been made.

Lahore



Chief Executive



Director



Chief Financial Officer

## ڈائریکٹران کی جائزہ رپورٹ

معزز ہمداران

اسلام علیکم ورحمۃ اللہ وبرکاتہ

ڈائریکٹران 31 دسمبر 2017 کو مکمل ہونے والے نصف سال کیلئے غنی گلاس لمیٹڈ کے مالیاتی گوشوارے بمعہ آڈیٹران کی جائزہ رپورٹ بخوشی پیش کرتے ہیں۔

31 دسمبر 2017 کو مکمل ہونے والے نصف سال کے دوران کمپنی کا خالص نفع پچھلے برس اسی عرصہ میں 953 ملین روپے کے مقابلے میں 1.2 بلین روپے تک بڑھ گیا۔ جو کہ 30% اضافے کا عکاس ہے۔ فی حصص نفع (بنیادی اور تحلیل شدہ) پچھلے سال اسی عرصے میں 2.29 روپے کے مقابلے میں 2.97 روپے ریکارڈ کیا گیا۔ کمپنی کی خالص آمدنی میں گذشتہ برس اسی مدت میں 5.8 بلین روپے کے مقابلے میں 6.4 بلین روپے تک کا اضافہ ہوا۔ خام نفع میں گذشتہ برس اس عرصے میں 1.9 بلین روپے کے مقابلے میں 2 بلین روپے تک اضافہ ہوا۔

مالیاتی سرخیاں	31 دسمبر 2017	31 دسمبر 2016
خالص آمدنی	6,352	5,841
خام منافع	2,043	1,908
قبل از ٹیکس منافع	1,333	1,235
بعد از ٹیکس منافع	1,235	953
فی حصص منافع (روپے)	2.97	2.29

مستقبل کے منصوبے

نئی فلوٹ لائن جس کی پیداواری صلاحیت 450 ٹن یومیہ (مزید 500 ٹن یومیہ تک کی گنجائش) پر تیزی سے کام جاری ہے۔ یہ منصوبہ انشاء اللہ جلد تجارتی پیداوار شروع کر دے گا۔ عبوری منافع منقسمہ

ڈائریکٹران نے اپنے اجلاس منعقدہ 26 فروری 2018 کو 30 جون 2018 کو مکمل ہونے والے سال کیلئے 10% (1 روپیہ فی حصص) عبوری منافع منقسمہ کی منظوری دی ہے۔ یہ عبوری منافع منقسمہ پہلے عبوری منافع منقسمہ 20% (2 روپے فی حصص) جو کہ پہلے ہی ادا کیا جا چکا ہے کے علاوہ ہے۔

انٹہارٹشکر

بورڈ اور انتظامیہ فارماسیوٹیکل، فوڈ اور مشروبات کی صنعتوں کی طرف سے ہماری مصنوعات کے معیار پر اعتماد اور مسلسل تعاون پر ان کے سینئر ایگزیکٹوز کا شکریہ ادا کرتے ہیں، ہم فلوٹ گلاس کے ڈیلروں اور گاہکوں کا بھی ہماری مصنوعات پر کیے گئے اعتماد پر شکریہ ادا کرتے ہیں۔ بورڈ اپنے سپلائرز، کنٹریکٹرز اور بنگروں کا بھی مشکور ہے۔ بورڈ اپنے تمام ملازمین کا ان کی محنت، عہد اور دیانتداری پر ان کا تہ دل سے مشکور ہے۔



انوار احمد خان  
ڈائریکٹر



انوار احمد خان  
چیف ایگزیکٹو آفیسر

لاہور: 26 فروری، 2018

# Ghani Glass Limited

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